



Speech to UNSW 16th ATAX International Conference

Second Commissioner Jeremy Hirschhorn's speech at the UNSW 16th ATAX International Conference on Tax Administration.

Published 7 May 2025

*Jeremy Hirschhorn, Second Commissioner, Client Engagement Group
Speech delivered at the UNSW 16th ATAX International Conference
on Tax Administration
Sydney, 8 April 2025
(Check against delivery)*

The tools are great, but people are still in charge

Thank you for having me today.

In reflecting on this topic and preparing for today, I have realised the real topic I would like to discuss is trust:

- The trust given to tax administrators to perform a vital function: to fairly collect tax so that Governments can provide services to citizens.
- As part of this trust, the powers given to the Australian Taxation Office (ATO) to access sensitive financial information about people, as well as powers of enforcement.
- The fact that this sensitive information is not only shared but compulsorily shared.
- Given the trust placed in the tax administrator, the need for the tax administrator (and I would argue any Government agency and even

systemically important private firm) to be worthy of that trust (and I emphasise here the subtle difference between aiming to be trusted versus striving always to be trustworthy).

So today, I will only touch on some of the actual uses of artificial intelligence (AI) and automation by the ATO. The focus will be on how a tax administrator should approach its duty to be trustworthy in the area of data, automation and AI.

If you are going to use automation and AI, make sure your data settings are right

Good use of AI starts with a strong culture of ethical stewardship of all data use and sharing. This includes an ethical approach to transparency about how you are storing the data and the safeguards in place to protect it, and crucially, the ethical administration of systems.

The ATO has a range of formal governance arrangements in place for use of data in the organisation, as well as a number of APS-wide ones we align our practices to. We've developed further guidelines including Chief executive instructions for our staff, and the *ATO data ethics principles* which are published on our [website](#) as our public commitment to Australian taxpayers. They lay out the protocols that govern how we collect and store data, what it's used for, and who the data is shared with. The 6 data ethics principles are worth briefly highlighting for you here:

1. **Act in the public interest, be mindful of the individual** which ensures we recognise our actions impact the community and individuals.
2. **Uphold privacy, security and legality** which respects the privacy of every individual and the wider community and ensures we prioritise keeping their information safe protected and only securely shared within the law.
3. **Explain clearly and be transparent** which acknowledges the need for us to be open and communicate how we use data in a way that is universally accessible and easy to understand.
4. **Engage in purposeful data activities** which keeps us accountable to using data in a way which aligns with our purpose, and where it's necessary to perform the functions we are responsible for.

5. **Exercise human supervision** which highlights the importance we place on human oversight and accountability for our data activities and the decisions we make.

6. **Maintain data stewardship** ensures we protect the data we hold and that when we acquire or share data, we will agree with other agencies and departments on how the data will be used and kept securely.

Underpinning good decision making (whether by carbon or silicon!) is high quality data. The ATO has some of Australia's largest data holdings, and we invest heavily in the quality of that data and work hard to make sure it's usable.

Without good data, you won't get too far, in fact, you'll probably go far in the wrong direction.

We don't 'own' taxpayer data, we hold it 'on trust'

Everyday Australians trust us to acquire and hold their private financial information. Importantly, this sharing is not freely chosen by individuals, but is compulsory.

Further, in the context of information obtained under compulsory powers, taxpayers must provide us information even if that information would be self-incriminating. This particular exception to the general rule in a liberal democracy is justified on the basis that some financial information is uniquely in the possession of the taxpayer, and the job of a tax administrator could be easily frustrated without this exception.

These factors emphasise the sensitivity and care with which we must treat taxpayer data. On-sharing of this data, even with other parts of Government, must be strictly in accordance with law. But perhaps more importantly, and a lesson from Robodebt, is that the tax administrator must continue to act as a steward of that data even after it has been legally shared.

Beware 'data hubris'

It is very important to make sure your use of data takes into account its quality and reliability.

We now tend to think of data as on a curve:

- Level 1 is taxpayer provided data, where there is no bulk data set available, such as work-related expense claims where taxpayers keep their receipts.
- Level 2 is where we can obtain data after the event to check that data, but maybe not at scale.
- Level 3 is where the data can be sourced to be used as a risk indicator pre or post lodgment but it is not of a quality or type that would be productive to expose to taxpayers.
- Level 4 is where the data is of a high enough quality that it can be used to assist taxpayers to comply as they lodge.
- Level 5 is where the data is very high quality and can be used to pre-fill returns as presumptively correct.
- Level 6 is where the data is so reliable that the tax system is actually designed around the data.

Importantly, before making any decision based on data, it is critical to understand the potential impact on the taxpayer of the tax administrator making a mistake, and to ensure that you have the procedural and cultural safeguards to protect against 'high impact actions' made in error.

This focus on potential errors is very hard. It forces you to understand the other person's world (and how your actions may affect it). Thinking about errors requires a discipline as classic measures such as complaint levels or error rates do not get to the heart of whether your errors are impactful or not. Being a data-driven organisation arguably exacerbates (rather than improves) this challenge – it is all too easy to fall in the trap of 'data hubris'.

Ideally these potential errors are identified while they are still 'potential'. However, a tax administrator must remain hyper-vigilant. Noting that most people are fundamentally honest, a high 'hit rate' should be viewed with great caution. It is more likely to be a sign of 'data hubris' than widespread non-compliance, and should be treated as such until proven otherwise. The UK Post Office scandal is a prime example of an institution having excessive trust in the computer systems and insufficient trust in ordinary people.

Computers should not make decisions which adversely affect the rights of taxpayers – every decision should be explicable by a human

AI may be a helper. It can move things around, it can link, synthesise and analyse information, and it can do some things much faster and more consistently than we as humans can. But AI cannot determine what constitutes fairness and reasonableness, having considered unique taxpayer circumstances with compassion and empathy. (And, in my experience, perhaps most dangerously, AI doesn't know when to say it doesn't know). AI should be thought of as a bionic arm. It's an extension of our thinking and our actions; a tool – but not a replacement.

What this means is that any decision which adversely affects the rights of taxpayers should be made by a human.

But further, I would posit that, even in some future where AI passes some form of advanced Turing's test for compassion and empathy, part of the social compact with citizens is that they want a human to make decisions with important impacts on their life.

This does not mean that the use of automation and AI is limited to 'service', but 'service' enabled by automation and AI, such as pre-fill, is of extraordinary value to citizens in making their lives easier.

Automation and AI can be very useful for risk analysis and case selection: for analysing documents for key information to support auditors getting to the heart of a matter quickly, and for nudging taxpayers in real time when they may be taking unwise actions.

I would further posit that another element of the trust equation (at least for a tax administrator, if not every Government and large organisation) is that actions or decisions should be explicable by a human to the affected person in a way that the affected person can understand (even if automated or performed by AI). If you do not know why your organisation is doing things ('the computer said so'), you are breaching your responsibility to be accountable to both the individual taxpayer, but also the broader system.

Automation and AI will amplify your biases

Building on the 'data hubris' point, automation and AI will reflect and possibly amplify previous hidden biases (whether you are a public or private sector organisation). An example of this was the Dutch child care scandal, where the risk rules underpinning an anti-fraud compliance program were found to be biased against non-citizens.

Again, bias is a very tricky thing for individuals and institutions to self-identify, so it is important to be vigilant about possible implicit biases leading to systemic issues.

Of course, the biases can be hiding in the original training set, but importantly can also arise from how you 'train' the AI on an on-going basis. I remember reading an article, probably 25 years ago, entitled *"Is your spreadsheet a tax evader?"*. The article was based on 2 premises:

1. that pretty much every complicated spreadsheet has bugs and
2. although the bugs might be evenly distributed at first (so the spreadsheet is equally likely to over or under calculate the tax bill), over time they become skewed due to how people using the spreadsheet respond to surprises.

Where there is an unpleasant surprise, people will dig into it and find and fix the underlying bug. But where there is a pleasant surprise, people will be much less diligent in working out why (which means 'pleasant' bugs remain, but 'unpleasant' bugs are weeded out, so over time the tax spreadsheet will systemically understate tax payable).

Similar risks apply to training an AI model. If your users/trainers only query 'unpleasant' results (from their perspective), the model will gradually skew, even if it started off unbiased. A tax administrator must be careful that their AI does not get progressively more defensive of the revenue, but similarly that a private sector tax AI model does not evolve into an aggressive tax planner!

Data is uranium

There is a strong temptation for a tax administrator to take on more and more data, a temptation strengthened in the era of AI, which can feed off sprawling data sets.

It has often been said that 'data is gold' or 'data is the new oil'. But I would say that 'data is uranium' (I wish I had coined this, but I have taken it from others). Before you get it you better know how you're

going to use and store it and there needs to be very good reasons to take the risk!

I would also say that, as a tax administrator in a liberal democracy, and as part of the trust equation, the usefulness of the data must be measured against the intrusiveness of the request. Taking on data 'just in case', or because it might be handy for AI analysis will not pass the test.

In fact, I would argue the opposite – that AI and digitalisation can enable tax administration with less intrusive data collection. In other words, as taxpayers are increasingly digitalised, a tax administrator should explore moving their administration (risk engines, etc.) **to** the taxpayer's natural systems (and data), rather than needing to acquire and hold all that data. The further advantage of this philosophy is that it helps taxpayers to minimise their chance of making a mistake and coming to our attention.

Automation and AI is now part of the job

In my earlier points I urged caution about automation and AI. But this is in the context that it is now part of the core function of a tax administrator, from both service and compliance perspectives, as well as the efficient use of the resources provided to a tax administrator to acquit its duties.

Do not focus so much on the risk of doing things, that you ignore the risk of **not** doing things!

I have emphasised above that, before embracing automation and AI, it is necessary to get your data settings in order. For a period, you can rely on your governance around data and IT systems. At some point (probably now or soon), automation and AI become so critical that you can no longer rely on those governance frameworks, but need specific governance.

And finally, just in case, be nice to Siri, she may have a long memory ...

Our commitment to you

We are committed to providing you with accurate, consistent and clear information to help you understand your rights and entitlements and meet your obligations.

If you follow our information and it turns out to be incorrect, or it is misleading and you make a mistake as a result, we will take that into account when determining what action, if any, we should take.

Some of the information on this website applies to a specific financial year. This is clearly marked. Make sure you have the information for the right year before making decisions based on that information.

If you feel that our information does not fully cover your circumstances, or you are unsure how it applies to you, contact us or seek professional advice.

Copyright notice

© Australian Taxation Office for the Commonwealth of Australia

You are free to copy, adapt, modify, transmit and distribute this material as you wish (but not in any way that suggests the ATO or the Commonwealth endorses you or any of your services or products).