

Page 1 of 64

WETR 2009/1

Page status: draft only - for comment

# Wine Equalisation Tax Ruling

Wine equalisation tax: the operation of the wine equalisation tax system

Contents	Para			
LEGALLY BINDING SECTION:				
Summary – what this ru about	ling is 1			
Background	5B			
Previous rulings	7			
Ruling	8			
Date of effect	199F			
NOT LEGALLY BINDING	6			
Appendix 1:				
Your comments	199G			
Appendix 2:				
Approved quoting form	s page 48			
Appendix <u>3</u> :				
Compliance approach	page 54			
Appendix <u>4;</u>				
Detailed contents list	221			

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# <u>Summary - w</u>hat this ruling is about

The A New Tax System (Wine Equalisation Tax) Act\_1999 1 (WET Act) deals with tax on sales, importations and certain other dealings with wine which take place on or after 1 July 2000. The tax on wine is referred to in this Ruling as WET.

This Ruling explains how the system operates and which alcoholic products are covered,

This Ruling replaces Wine Equalisation Tax Ruling 3. WETR 2009/1 Wine equalisation tax: the operation of the wine equalisation tax system (WETR 2009/1).

4 Unless otherwise stated, all legislative references in this Ruling are to the WET Act and all references to the WET Regulations are to the A New Tax System (Wine Equalisation Tax) Regulations 2000.

5.	[Omitted.]

[Omitted.] 5A.

[Omitted.] [Omitted.]

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Deleted: 2 Deleted: the wine tax although it is also known as the wine equalisation tax OF Deleted: 3 Deleted: wine tax Deleted: by the wine tax Formatted: Font: Not Italic Deleted: 2004 Deleted: 2004 Formatted: Font: Italic Deleted: ¶ Date of effect Deleted: This Ruling explains the Commissioner's view of the law as it applies both before and after its date of issue, except for the compliance improvement (repackaged wine) measure Formatted: Font color: White Deleted: which has a date of effect of 31 August 2004. You can rely upon this ruling on and from its date of issue for the purposes of section 357-60 of Schedule 1 to the Taxation Administration Act 1953 (TAA). Deleted: Note 1 the Addendum to this Ruling that issued on 6 July 2011, explains our view of the law as it applied both before and after its date of issue.¶ Deleted: Changes made to this Ruling an addendum that issued on 22 May 2013 have been incorporated into this version of the Ruling. Formatted: Font color: White

Deleted: See paragraphs 53 and 63 (final dot point) of this Ruling.

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Page 2 of 64

Page status: draft only - for comment

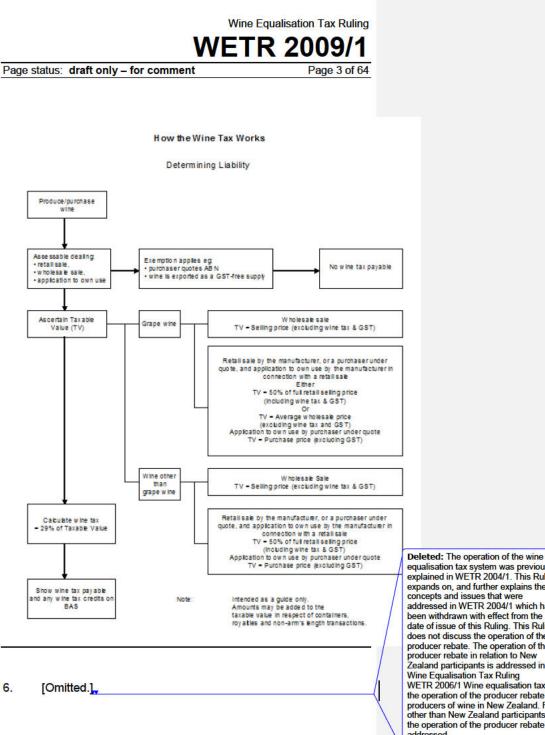
# Background

How does the WET work?

5B. The broad aim of the WET Act is to impose WET on dealings with wine in Australia. WET is applied to both Australian produced wine and imported wine. Dealings which attract WET are called assessable dealings and can include selling wine, using wine, or making a local entry of imported wine at the customs barrier.

5C. WET is normally a once only tax designed to fall on the last wholesale sale, and is calculated at the rate of 29% of the taxable value of the dealing. To ensure that WET ultimately falls on the last wholesale sale of wine consumed in Australia, WET incorporates a system of quoting and credits.

5D. The path for determining liability for WET is set out in the diagram below:



equalisation tax system was previously explained in WETR 2004/1. This Ruling expands on, and further explains the concepts and issues that were addressed in WETR 2004/1 which has been withdrawn with effect from the date of issue of this Ruling. This Ruling does not discuss the operation of the producer rebate. The operation of the producer rebate in relation to New Zealand participants is addressed in Wine Equalisation Tax Ruling WETR 2006/1 Wine equalisation tax: the operation of the producer rebate for producers of wine in New Zealand. For other than New Zealand participants the operation of the producer rebate is addressed

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WETR 2009/1

Page 4 of 64

Page status: draft only - for comment

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# Previous rulings

7. The operation of the wine equalisation tax system was previously addressed in WETR\_2004/1. \_WETR\_2004/1 has been withdrawn with effect from the date of issue of this Ruling\_

# Ruling

Which alcoholic products are affected

8. <u>WET</u> applies to the following alcoholic beverages provided they contain more than 1.15% by volume of ethyl alcohol:<sup>2</sup>

- grape wine
- grape wine products
- fruit wines or vegetable wines
- cider or perry
- mead, and
- sake.

9. We refer to all of these as wine throughout this Ruling, except when we specify grape wine, which is treated differently in some cases., in which case it is referred to separately in this Ruling.

# Grape wine<sup>3</sup>

10. Grape wine is a beverage that:

- is the product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes, and
- does not contain more than 22% by volume of ethyl alcohol.

11. A beverage does not cease to be the product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes merely because grape spirit, brandy, or both grape spirit and brandy have been added to it. In other words, fortified wines can still meet the requirements of grape wine.

12. Grape wine includes:

-	Deleted: In this Ruling
4	Deleted: the above are commonly referred to
Y	Deleted: . However, in some circumstances,

 <sup>&</sup>lt;sup>2</sup> Section 31-1, <u>Refer also to Appendix 1 of WETR 2009/2</u>,
 <sup>3</sup> Section 31-2 and regulation 31-2.01.

WETR 2009/1

Page status: draft only - for comment

Page 5 of 64

**Deleted:** Up to and including 9 September 2009 grape wine product is a beverage that contains at least

alcohol used in preparing vegetable extracts (including spices, herbs and grasses); and¶ contains between 8% and 22%

(inclusive) by volume of ethyl alcohol

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to it any ethyl alcohol from any other source, except grape spirit or

70% grape wine and:

- table wines (red, white and rose)
- sparkling wines
- fortified wines, and
- dessert wines.

## Grape wine products<sup>4</sup>

13. [Omitted.]

13A. <u>A grape wine product is a beverage that contains at least 70%</u> grape wine and:

- has not had added to it any ethyl alcohol from any other source, except:
  - grape spirit, or
  - alcohol used in preparing vegetable extracts (including spices, herbs and grasses) where the alcohol:
    - is only used to extract flavours from vegetable matter<sup>4B</sup>
    - is essential to the extraction process,<sup>4C</sup> and
    - adds no more than one percentage point to the overall alcoholic strength by volume of the beverage.<sup>4D</sup>
- has not had added to it the flavour of any alcoholic beverage (other than wine), whether the flavour is natural or artificial,<sup>4E</sup> and
- contains between 8% and 22% (inclusive) by volume of ethyl alcohol.

14. The exclusion of the addition of ethyl alcohol from any other source means that if ethyl alcohol other than grape spirit or alcohol

<sup>4</sup> Section 31-3 and regulation 31-3.01.
 <sup>4A</sup> [Omitted.]
 <sup>4B</sup> Paragraph 31-3.01(3)(a) of the WET Regulations.
 <sup>4C</sup> Paragraph 31-3.01(3)(b) of the WET Regulations.
 <sup>4D</sup> Paragraph 31-3.01(3)(c) of the WET Regulations.
 <sup>4E</sup> Subregulation 31-3.01(2) of the WET Regulations.

# WETR 2009/1

Page 6 of 64

Page status: draft only - for comment

used in preparing vegetable extracts is added then the resulting beverage is not a grape wine product.  $^{\underline{4EA}}$ 

<u>14A.</u> <u>There are</u> additional and specific criteria that must be satisfied with respect to the addition of alcohol used in preparing vegetable extracts, in order for a beverage to be a grape wine product.

15. <u>We consider</u> that the reference to 'alcohol used in preparing vegetable extracts' in section 31-3, is limited to alcohol used in the extraction of flavours from vegetable matter that is essential to the extraction process. It does not extend to alcohol that has been used as a carrying medium for flavours made from vegetable extracts.

16. The types of beverage covered by the definition<sup>5</sup> include grape wine products such as wine cocktails, flavoured wines and Irish style cream drinks. The definition includes a minimum and maximum alcohol band to prevent low strength spirits from accessing the WET.

16A. A grape wine product must not have added to it the flavour of any alcoholic beverage (other than wine), whether that added flavour is natural or artificial. This is to ensure that where grape wine products mimic the taste of a spirit flavoured beverage, they are taxed at the same rate as those beverages. <sup>5AA</sup>

Example 1, - addition of the flavour of an alcoholic beverage to wine

16B. An entity manufactures alcoholic beverages by adding flavours to wine. One of the flavours is a strawberry daiquiri flavour. The strawberry daiquiri flavour does not contain alcohol. The strawberry daiquiri flavour is the flavour of an alcoholic cocktail, and is therefore the flavour of an alcoholic beverage. The addition of the strawberry daiquiri flavour to the wine means that the resulting beverage is not a grape wine product.

16C. We consider that the preclusion of the addition of the 'flavour of any other alcoholic beverage' includes more than one added flavour that, when combined together, is the flavour of an alcoholic beverage (other than wine), whether such flavours are natural or artificial. We also consider that the way in which the product is named and marketed will have an impact on (but will not be determinative of) whether the beverage has had added to it flavours designed to mimic

4EA Section 31-3.

<sup>4EB</sup> Subrequilation 31 3.01(3) of the WET Regulations.
 <sup>4F</sup> TOmitted.1

<sup>5</sup> See paragraphs 1.231 and 1.237 of the Explanatory Memorandum to the A New Tax System (Indirect Tax and Consequential Amendments) Bill 1999.

<sup>5A</sup> [Omitted.],
 <sup>5AA</sup> Explanatory statement to Select Legislative Instrument 2009 No.234.

**Deleted:** As referred to in paragraph 13A of this Ruling, subregulation 31-3.01(3), which applies from 10 September 2009, introduces some

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**Deleted:** the Commissioner's view that the preclusion of the addition of the 'flavour of any other alcoholic beverage' includes more than one added flavour that, when combined together, is the flavour of an alcoholic beverage (other than wine) whether such flavours are natural or artificial.

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Deleted: See paragraph 13A of this Ruling for a list of the specific criteria.

**Deleted:** The flavour of an alcoholic beverage includes the flavour of one or more spirits, liqueurs, alcoholic cocktails and/or beer, which may or may not be combined with other flavourings.

Wine Equalisation Tax Ruling WETR 2009/1 Page 7 of 64 Page status: draft only - for comment the taste of a beverage other than wine and, therefore, whether it will meet the definition of a grape wine product. Example 2 - addition of multiple flavours and named after a spirit based beverage 16D. An entity manufactures an alcoholic beverage by adding flavours to wine. These flavours include lime, mint and sugar and the resulting product is called 'Mystic Mojito'. A traditional Mojito is a spirit-based cocktail consisting of rum, lime juice and sugar. The addition of these flavours to wine, coupled with the name, indicate the product intends to mimic an alcoholic beverage other than wine and therefore would not be a grape wine product. Example 3 - multiple flavours not named after a spirit based beverage 16E. An entity manufactures an alcoholic beverage by adding pineapple and coconut flavours, and cream, to wine. The product is marketed as 'Pineapplecolada'. The ingredients, when combined, are that of a Pina Colada – a spirit-based beverage. Despite not being marketed as a Pina Colada, the product would not be a grape wine product as the combination of the flavours are that of an alcoholic beverage other than wine. It is inherent in the definition of grape wine product<sup>5AB</sup>, and the Deleted: in section 31-3. 17. further explanation in the Explanatory Memorandum to the Excise Tariff Amendment (2009 Measures No. 1) Act 2009 that grape wine Deleted: EM products are to be limited to beverages where the alcohol content is **Deleted:**, and the specific criteria set out in regulation 31-3.01 that for the purposes of the WET Act attributable to grape wine and/or grape spirit. The allowance of alcohol in preparing vegetable extracts<sup>58</sup> recognises that in making flavours from vegetable matter, alcohol is often used in the process. For example, in the manufacture of a flavour infused grape wine product such as vermouth, herbs, spices or other vegetable matter could be added as an infusion. Alternatively, they could be macerated and steeped in alcohol as a means of extracting the flavours and then added to wine or an existing grape wine product. When flavours are extracted from vegetable matter using 18. alcohol (for example, by the vegetable matter being macerated and steeped in alcohol) and the alcohol is essential to the extraction processes, its addition will not preclude the resulting beverage from being a grape wine product. The addition of alcohol essential to the Deleted: However, from 10 September 2009, the 5AB Section 33-1 and regulation 31 3.01. 58 Subparagraph 31-3(b)(ii).



Page 8 of 64

Page status: draft only - for comment

flavour extraction processes must add no more than one percentage point to the overall alcoholic strength of the beverage.<sup>5C</sup>

19. In contrast to the flavouring process described above, concentrated flavours may be made from vegetable matter. Before being added to wine or an existing grape wine product, these concentrated flavours are combined with additional ethyl alcohol which acts as a carrying medium for the flavour. The combined flavour and additional ethyl alcohol is then added to the wine or existing grape wine product. In these circumstances if the ethyl alcohol with which the flavour is combined before being added to the wine or an existing grape wine product is not grape spirit, the

resulting beverage will not be a grape wine product. This is because, the additional ethyl alcohol into which the flavour was incorporated was not used in the process of preparing the vegetable extract, and was not essential to the extraction process.

20.	D. [Omitted.]		Deleted: Up to and including 9 September 2009, grape wine products included the		
20A.	Grape wine products include the following:		following: Deleted: <#>vermouth, marsala and green ginger wine (except green ginger wine)		
	<ul> <li>vermouth, marsala and green ginger wine (except green ginger wine with spirits such as scotch added)</li> </ul>		with spirits such as scotch added);¶ <#>wine based cocktails and creams that satisfy the requirements above; and¶ <#>wine based imitation liqueurs,¶ but only where the specific requirements set out in paragraph 13 of this Ruling are met.¶		
	<ul> <li>wine based cocktails and creams that do not contain the flavour of an alcoholic beverage (other than wine whether the flavour is natural or artificial, and</li> </ul>		Deleted: From 10 September 2009, g		
	<ul> <li>wine based imitation liqueurs that do not contain the flavour of an alcoholic beverage (other than wine), whether the flavour is natural or artificial,</li> </ul>				
but or are m	nly where the specific requirements set out in <u>regulation 31-3.</u> net.	1	Deleted: paragraph 13A of this Ruling		
21.	Grape wine products do not include the following:				
	<ul> <li>wine coolers where they do not satisfy the requirements set out in regulation <u>31-3.01</u></li> </ul>		Deleted: paragraph13 of this Ruling or paragraph 13A of this Ruling (whichever is		
	<ul> <li>ready to drink (RTD) or designer drinks that include a wine base but do not satisfy the requirements set out i regulation 31-3.01.</li> </ul>		relevant); Formatted: Font color: White Deleted: paragraph 13 of this Ruling or paragraph 13A of this Ruling (whichever		
	<ul> <li>RTDs or designer drinks that contain spirits (other the grape spirit), and</li> </ul>	an	is relevant);		

spirit based (other than grape spirit) cocktails, creams

<sup>5C</sup> Paragraph (c) of subregulation 31-3.01(3). <sup>5D</sup> [Omitted.]

and liqueurs.

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**Deleted:** The requirements set out in paragraph 13 of this Ruling apply up until and including 9 September 2009, and the requirements set out at paragraph 13A of this Ruling apply from 10 September 2009.

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Page 9 of 64

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WETR 2009/1

Page status: draft only - for comment

## Fruit or vegetable wine<sup>6</sup>

22. Fruit or vegetable wine is a beverage that:

- is the product of the complete or partial fermentation of the juice or must of fruit or vegetables, or products derived solely from fruit or vegetables
- has not had added any ethyl alcohol from any other source except grape spirit or neutral spirit
- has not had added any liquor or substance that gives colour or flavour (other than grape spirit or neutral spirit), and
- contains between 8% and 22% (inclusive) of ethyl alcohol by volume or if grape spirit or neutral spirit has been added contains between 15% and 22% (inclusive) by volume of ethyl alcohol. Grape spirit or neutral spirit can be added to fruit or vegetable wine, therefore the beverage must meet the definition of fruit or vegetable wine before the spirit is added. This means that the beverage must contain at least 8% by volume of ethyl alcohol before the grape spirit or neutral spirit is added.
- 23. Fruit or vegetable wines include:
  - table wine
  - sparkling wine, and
  - fortified wine.

24. Fruit or vegetable wines do not include RTDs or designer drinks that may contain alcohol fermented from fruits such as lemons, oranges, etcetera (unless they satisfy the requirements in paragraph 22 of this Ruling).

## Cider or perry<sup>7</sup>

25. Cider or perry is a beverage that:

- is the product of the complete or partial fermentation of the juice or must of apples or pears
- has not had added any ethyl alcohol from any other source, and

<sup>&</sup>lt;sup>6</sup> Section 31-4 and regulation 31-4.01.

<sup>7</sup> Section 31-5.



Page 10 of 64

Page status: draft only - for comment

has not had added any liquor or substance (other than . water or the juice or must of apples or pears) that gives colour or flavour.

Traditionally cider has referred to fermented apple juice and 26. perry has referred to fermented pear juice, however, the structure of the definition allows for cider to contain pear juice and perry to contain apple juice.8

- 27. Cider and perry include:
  - traditional cider and perry .
  - draught cider and perry
  - dry cider and perry, and
  - sweet cider and perry.
- 28. Cider and perry do not include:
  - cider or perry that has had lemon, black currant or other fruit flavourings added, and
  - cider or perry that has had cola or other flavourings added.

## Mead<sup>9</sup>

29.				Deleted: Up to and including 8 June 2005, mead, for WET purposes, is a beverage
30.			that:	
	•			Deleted: <#>is the product of the complete or partial fermentation of honey;¶ <#>has not had added any ethyl alcohol from any other source, except grape spirit or neutral spirit,¶ <#>has not had added any liquor or substance (other than honey, grape spirit or
	•			neutral spirit) that gives colour or flavour; and¶ <#>if grape spirit or neutral spirit has been added contains between 15% and 22% (inclusive) by volume of ethyl alcohol.¶ From 9 June 2005,
	•	has not had added any liquor or substance that gives colour or flavour other than:		Deleted: m
		- grape spirit or neutral spirit		

- honey, herbs and spices, which can be added at any time
- caramel, provided it is added after the fermentation process is complete, and
- fruit or product derived entirely from fruit, provided:

<sup>&</sup>lt;sup>8</sup> This is consistent with the definitions of cider and perry in Standard 2.7.3 of the Australia New Zealand Food Standards Code. <sup>9</sup> Section 31-6 and regulation 31-6.01.

Page 11 of 64

WETR 2009/1

Page status: draft only - for comment

- the fruit or product has not been fermented
- the fruit or product is added to the mead before fermentation of the mead, and
- after the addition of the fruit or product and before fermentation the mead contains not less than 14% by volume of honey and not more than 30% by volume of the fruit or product,
- if fruit or product is added the mead contains between 8% and 22% (inclusive) by volume of ethyl alcohol, and
- if grape spirit or neutral spirit has been added the mead contains between 15% and 22% (inclusive) by volume of ethyl alcohol. However, grape spirit or neutral spirit can only be added if the beverage meets the definition of mead before the grape spirit or neutral spirit is added. This means that if the beverage has had added to it fruit or product derived entirely from fruit then it must contain at least 8% by volume of ethyl alcohol before the grape spirit or neutral spirit is added.

31. If fruit or product derived from fruit is added and it contains concentrated fruit juice or fruit pulp, the proportion of fruit or product in the mead is worked out by assuming that it has been reconstituted according to the recommendations of the manufacturer of the concentrated fruit juice or pulp.

32. [Omitted.]

- 33. Mead includes:
  - honey mead
  - fortified mead
  - liqueur mead, and
  - spiced mead.

# Sake<sup>10</sup>

- 34. Sake is a beverage that:
  - is the product of the complete or partial fermentation of rice

<sup>10</sup> Section 31-7.

Deleted: Up to and including 8 June 2005, mead includes: Deleted: <#>honey mead;¶ <#>fortified mead; and¶

<#>liqueur mead, and f <#>liqueur mead.¶ From 9 June 2005,

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WETR 2009/1

Page 12 of 64

Page status: draft only - for comment

- has not had added any ethyl alcohol from any other source, and
- has not had added any liquor or substance that gives colour or flavour.

35. A beverage that consists of distilled sake is not wine for the purposes of the WET Act.

- 36. Sake includes:
  - fermented sake, and
  - rice wine.

## The meaning of beverage in the context of the WET Act

37. Intrinsic in the definitions of each of the products to which the WET Act applies, (see paragraphs 10 to 36 of this Ruling), is that amongst other things, the relevant product must be a 'beverage'. That is, in addition to the other specified requirements, the product must be a 'beverage' for it to be subject to WET.

38. Beverage is not defined in the WET Act and so takes its ordinary meaning. We consider a 'beverage' to be a drink of any kind, which is generally swallowed to quench thirst or for nourishment,<sup>11</sup>

38A. Generally, a beverage will be capable of being consumed through a straw and is thin enough to be consumed from a glass.

39. As a matter of everyday usage and language, wine is considered to be a drink and therefore is a 'beverage' in accordance with the ordinary meaning of that term. This is reflected in the dictionary definition of wine, which refers to wine as a beverage.

40. <u>We consider that 'raw wine'</u> is also a beverage. Provided that the other specific requirements of Division 31 of the WET Act are satisfied, including the requirement that the relevant beverage contains more than 1.15% by volume of ethyl alcohol, raw wine will be a beverage that is subject to WET.

41. Some winemakers purchase raw wine (wine that has undergone primary fermentation) and finish the wine by stabilising, fining and filtering, secondary fermentation (malolactic fermentation) if needed, maturation and racking to clarify the wine by removing unwanted solids.

<sup>11</sup> <u>Bristol Myers Company Pty Ltd v. Commissioner of Taxation</u> 90 ATC 4553 at 4556 and 4557.
<sup>114</sup> Macquarie Dictionary. Deleted: it ordinary meaning. The ordinary meaning of beverage was examined in the context of Sales Tax legislation in *Bristol-Myers Company Pty Ltd v. Commissioner of Taxation* (Bristol-Myers case).

Deleted: In that case Lockhart J said:

Deleted: I prefer the simpler definition attributed to the word 'beverage' by the Macquarie Dictionary which is simply 'a drink of any kind' ¶ 'Drink' when used as a noun is defined in slightly different ways by the dictionaries, but in my view it means any liquid which is swallowed to quench thirst or for nourishment.¶

Deleted: For example, the Macquarie Dictionary relevantly defines wine as follows:

Deleted: 1. the fermented juice of the grape, in many varieties (red, white, sweet, dry, still, sparkling, etc.) used as a beverage and in cookery, religious rites, etc.¶
2. a particular variety of such fermented grape juice: *port and sherry wines*.¶
3. the juice, fermented or unfermented, of various other fruits or plants, used as a beverage, etc.: *gooseberry wine; currant wine*.¶
4. ¶

The Commissioner considers

WETR 2009/1	
Page status: draft only - for comment Page 13 of 64	
42. Raw wine is the result of the initial (primary) fermentation of grapes or other fruits or vegetables. Consistent with the ordinary meaning of wine, raw wine is the fermented juice of grapes or other fruits or vegetables etcetera.	Deleted:
43. To make it more commercially saleable, raw wine may	Deleted: In order t
undergo further processing, including maturation, filtration and blending. However, prior to these additional processes being undertaken, the raw wine possesses the essential characteristics of wine, which in accordance with its ordinary meaning is a drink, and is	Deleted: in accordance with the
therefore a beverage.	principles expressed by Lockhart J ir the Bristol-Myers case,
Rate of <u>WET</u> ,	Deleted: wine tax
44. The amount of tax is <u>calculated</u> by multiplying the taxable value <sup>12</sup> of the assessable dealing by 29%. <sup>13</sup>	Deleted: worked out
How does WET, work?	Deleted: ¶
45. The broad aim of the WET Act is to impose <u>WET</u> on dealings	Deleted: the wine tax
with wine in Australia. WET is applied to both Australian produced	Deleted: wine tax
wine and imported wine. Dealings which attract WET are called	Deleted: wine tax
assessable dealings and can include selling wine, using wine, or making a local entry of imported wine at the customs barrier.	
46. WET, is normally a once only tax designed to fall on the last	Deleted: The wine tax
wholesale sale. Where wine is sold by wholesale to a retailer, for	
example, to a distributor, bottle shop, hotel or restaurant, WET, is	Deleted: wine tax
calculated on the selling price of the wine excluding <u>WET</u> and Australian goods and services tax (GST). <sup>14</sup> If wine is not the subject	Deleted: (
of a wholesale sale, for example, it is sold by retail by the	Deleted: wine tax
manufacturer at the cellar door or used by the manufacturer for tastings or promotional activities, alternative values are used to calculate the tax payable.	
47. WET is imposed on assessable dealings with wine, unless an	Deleted: Wine tax
exemption applies. If an exemption does not apply, then the dealing is	Deleted: If
taxable, <u>and WET</u> is calculated on the taxable value of the dealing. If the wine, or some part of the wine, has already been subject to a	Deleted: wine tax
taxable dealing, <sup>15</sup> then a credit for that earlier tax may be claimed as an offset against the tax payable on the later dealing.	
<ol> <li><sup>12</sup> See paragraphs 89 to 160 of this Ruling for discussion on taxable value.</li> <li><sup>13</sup> Section 5-5.</li> </ol>	
<sup>14</sup> The amount on which the <u>WET</u> is calculated may be increased in certain	Deleted: wine tax

circumstances, for example, where the transaction is not at arm's length or to include the value of royalties or containers.<sup>15</sup> Taxable dealing means 'a dealing' in the Assessable Dealings Table in section 5-5 for which no exemption under Division 7 is available.

# WETR 2009/1

Page 14 of 64

Page status: draft only - for comment

48. Assessable dealings (other than a customs dealing) will only be taxable if the entity which has the dealing is registered or is required to be registered for GST.

49. With the exception of some applications to own use, GST applies to all taxable assessable dealings with wine. The most common assessable dealing is a wholesale sale and for this type of dealing the taxable value is the selling price (exclusive of <u>WET</u> and GST). In this case, GST is calculated on the selling price of the wine including the <u>WET</u>.

50. An assessable dealing may be exempted from <u>WET because</u> the purchaser has grounds for quoting and has made a quote (see paragraphs 177 to 182<u>B</u> and Appendix <u>2</u> of this Ruling). The purchaser's Australian Business Number (ABN) is used for quoting.

51. Normally, <u>for retailers (including bottle shops, hotels,</u> restaurants and cafes), <u>WET is included in the price for which they</u> purchase the wine. Most retailers are not entitled to a credit for <u>WET</u> included in the purchase price of the wine. The system is designed so that <u>WET</u> is built into the retailers' cost base and is then effectively passed on in the price of the wine to the end consumer. This does not affect the entitlement of the retailer to claim an input tax credit for GST.

52. <u>Paragraph\_5D</u> sets out a schematic diagram showing the basics of how the <u>WET</u> works in relation to the more common assessable dealings with wine.

## 53. [Omitted.]

### Do you need to register for WET?

54. There is no separate registration requirement under the WET Act. Registration relates to registration under the A *New Tax System* (Goods and Services Tax) Act 1999 (GST Act).

55. <u>You do</u> not have a liability to pay <u>WET</u> on any assessable dealing with wine (other than a *customs dealing*) unless <u>you</u> are registered or are required to be registered for GST.<sup>16</sup>

56. [Omitted.]

<sup>6</sup> Subsection 5-5(2). A customs dealing occurs when either, a person who is a passenger or crew on an international flight or voyage takes wine purchased from an inwards duty free store, from a customs clearance area at an airport or port; or a transaction listed in the Local Entry Table in section 5-30 occurs.

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# Deleted: When does the wine tax apply from?¶ Deleted: In most cases if the time of a taxable dealing with wine is on or after 1 July 2000, the wine tax applies to the dealing. An exception to this is a sale of wine by a retailer, for example a bottle shop, that purchased bulk wine at a price which included wine tax and then placed the wine in bottles or other containers on or after 31 Deleted: August 2004. See the final dot point of paragraph 63 of this Ruling. Deleted: Does an entity Deleted: An entity does Deleted: wine tax Deleted: wine tax Deleted: wine tax Deleted: A n entity does Deleted: they Deleted: A customs dealing occurs when either:

Deleted: <#>a person who is a passenger or crew on an international flight or voyage takes wine, purchased from an inwards duty-free store, from a customs clearance area at an airport or port; or¶ <#>a transaction listed in the Local Entry Table in section 5-30 occurs.¶

Page 15 of 64

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WETR 2009/1

Page status: draft only - for comment

## What are assessable dealings?

## Wholesale sales

The most common assessable dealing is a wholesale sale. 57 You make a wholesale sale where you sell wine to an entity which purchases the wine for the purposes of resale.<sup>17</sup> A wholesale sale of wine is taxable<sup>18</sup> even if the wine has been taxed previously (although there is a credit<sup>19</sup> for the earlier tax). This ensures that tax is imposed on the final wholesale sale.

58 Some examples of the most common wholesale sales are:

- a sale of wine by a winery to a retailer, for example, a bottle shop, hotel or restaurant
- sale of wine by a winery to a distributor, and
- a sale of wine by a distributor to a retailer, for example, a bottle shop, hotel or restaurant.

59. A sale of wine from stock in a retail store (or retail section of a store) to make up for a temporary shortage of stock of the purchaser is not a wholesale sale if the wine is of a kind that:

- is usually manufactured by the purchaser, or
- is usually purchased by the purchaser for resale.<sup>20</sup>

# Example 4 - sale of wine that is not a wholesale sale

60 Braden's Steak House is a restaurant which is experiencing a temporary stock shortage of wine. Braden's Steak House usually purchases their supplies of wine from a wholesaler but on this occasion needs the wine immediately. Braden's Steak House goes to Larry's Liquor Retail House and buys the wine they need.

The sale by Larry's Liquor Retail House to Braden's Steak 61. House is not a wholesale sale.

## **Retail sales**

A retail sale<sup>21</sup> is any sale that is not a wholesale sale (see 62. paragraphs 57 to 61 of this Ruling). There are a number of situations where retail sales of wine are assessable dealings.

section 5-5. <sup>19</sup> Credit Ground CR4 in the <u>WET</u>,Credit Table in sec ion 17-5. 20 Section 33-1.

<sup>17</sup> Section 33-1.

<sup>&</sup>lt;sup>18</sup> Assessable Dealings AD1a, AD1b and AD11b in the Assessable Dealings Table in

<sup>&</sup>lt;sup>21</sup> Section 33-1.



Page 16 of 64

Page status: draft only - for comment

63. The following retail sales are examples of the most common situations where retail sales of wine are assessable dealings:

- cellar door sales by the winery which produced the wine<sup>22</sup>
- retail sales of wine which were obtained by the seller <u>WET</u>, free under quotation of the seller's ABN<sup>23</sup>
- retail sales of wine by a retailer (for example, a bottle shop, hotel or restaurant), which purchased the wine from a winery which was not registered and was not required to be registered for GST and did not include <u>WET</u> in the price to the retailer. These sales by the retailer are referred to as untaxed sales.
- retail sales by a grape grower of wine <u>made on their</u> <u>behalf</u> by a contract winemaker from grapes supplied by the grape grower (where the grape grower retains <u>ownership throughout the winemaking process</u>). These sales by the grape grower are also referred to as untaxed sales.<sup>25</sup> and
- retail sales of wine by a retailer, for example, a bottle shop, that purchased bulk wine at a price which included <u>WET</u> and then placed the wine in bottles or other containers (<u>\_\_\_\_\_\_not including placing packaged</u> wine into a paper bag, carry bag or similar container at the time of the retail sale or <u>placing unpackaged</u> wine into a container supplied by a customer).

# Indirect marketing sales

64. Indirect marketing sales<sup>27</sup> are a type of retail sale that are assessable dealings even though the purchaser of the wine may have borne <u>WET</u>. These arrangements are assessable dealings to ensure that the wine is taxed on the full wholesale value.<sup>28</sup> In accordance

<sup>22</sup> Assessable Dealing AD2a in the Assessable Dealings Table in section 5-5.
 <sup>23</sup> Assessable Dealings AD2b and AD12b in the Assessable Dealings Table in section 5-5. If the sale is an *indirect marketing sale* (see paragraph 64 of this Ruling) assessable Dealings AD2d and AD12d in the Assessable Dealings Table in section 5-5.

- <sup>24</sup> [Omitted.]
- <sup>25</sup> [Omitted.)
   <sup>25</sup> Assessable Dealing AD2e in the Assessable Dealings Table in section 5-5; section 5-25.
- <sup>26</sup> [Omitted.]

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<b>Deleted:</b> Where the grape grower is registered or is required to be registered for GST the grape grower is liable for wine tax on the untaxed sales. The supply of the services of the contract winemaker to the grape grower is not an assessable dealing as the charge is for the services provided by the contract winemaker and not for the sale of wine. The charge by the contract winemaker to the grape grower is not subject to wine tax, but is subject to GST if the contract winemaker is registered or is required to be registered for GST
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<sup>&</sup>lt;sup>27</sup> Assessable Dealings AD2d and AD12d in the Assessable Dealings Table in section 5-5; section 5-20.
<sup>28</sup> See Assessable 2 40 and 2 20 of the Evelopeters Management to the A New

<sup>&</sup>lt;sup>28</sup> See paragraphs 3.19 and 3.20 of the Explanatory Memorandum to the A New Tax System (Wine Equalisation Tax) Bill 1999.

WETR 2009/1

Page status: draft only - for comment

Page 17 of 64

with section 5-20, you make an indirect marketing sale<sup>29</sup> if you are not the manufacturer of the wine and the sale occurs in either of the following circumstances:

- you make the sale through another entity, other than • your employee, who is acting for the seller under an arrangement to that effect, or
  - you make the sale from premises that are:
    - used by an entity, other than you, mainly for making retail sales of wine, and
      - are held out to be premises of, or premises used by the other entity or entities.
- 65. JOmitted.1
- 66. [Omitted.]
- 67. [Omitted.]
- 68 [Omitted.]
- 69. [Omitted.]
- 70. [Omitted.]

71. These types of sales usually involve an agency arrangement. Whether or not a retailer is acting as your agent requires an examination of the facts and circumstances in each case. General principles of agency are relevant and, in most cases, relevant documentation about the business relationship (for example a written agency agreement), the description used by the parties and the conduct of the parties will determine whether or not an agency arrangement exists. An agreement under Subdivision 153-B of the GST Act, although on its own may not be conclusive, may be indicative of an agency arrangement between parties.31A

- 72. [Omitted.]
- 73. [Omitted.]

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(a) Retail sales made through another entity¶

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Deleted: wine sold on consignment where a retailer sells wine on behalf of the owner of the wine as an agent:

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<#>door-to-door sales, party-plan sales of wine or internet sales of wine where the entities that conduct the sales are not employees of the seller; and [ ... Deleted: WineCellars, a wine retaile .... Deleted: WineCellars is acting as [<u>...</u> **Deleted:** Consignment sales ٢... Deleted: 'Sale or return' Formatted: Font color: White Deleted: and the original seller will Deleted: Example 3 – Consignment Deleted: Sparkles Pty Ltd operates

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<sup>&</sup>lt;sup>29</sup> Assessable Dealings AD2d and AD12d in he Assessable Dealings Table in section 5-5; section 5-20. 30

<sup>[</sup>Omitted.]

<sup>&</sup>lt;sup>31</sup> [Omitted.] 31/

See Goods and Services Taxation Ruling GSTR 2000/37 Goods and services tax: agency relationships and the application of the law for a discussion on general principles of agency arrangements and the operation of Division 153B of the GST Act

# WETR 2009/1

Page 18 of 64

Page status: draft only - for comment

# **Royalty-inclusive sales**

Royalty-inclusive sales<sup>32</sup> are another category of retail sales 74. that are assessable dealings, even though the purchaser of the wine may have borne <u>WET</u>, Royalties paid before the last assessable dealing with wine will be covered by the special taxable value rules for royalty payments (see paragraph 129 of this Ruling). If the royalty payment is made after that time, then the amount of the royalty will be included in the value of any retail sale.33

75.	Royalty <sup>34</sup> is <u>a</u> defined <u>term in the WET Act.</u>
76.	[Omitted.]
77.	[Omitted.]
78.	[Omitted.]
79.	[Omitted.]

# Application to own use

80. The most common examples of wine being applied to own use are:

- wine used for tastings
- wine used for promotions
- wine donated to charity
- wine given as samples
- wine given to staff, and
- wine taken for personal consumption.

The definition of application to own use<sup>38</sup> excludes a sale of 81. wine, consigning wine for sale on consignment and anything done with imported wine after importation but before it is locally entered. Application to own use also excludes using the wine as part of the process of manufacture or other treatment or processing of wine or other goods. This means that you will not have a liability for WET,

- Section 9-70. 35
- Omitted. 36 [Omitted.]
- 37 [Omitted.]
- 38 Section 33-1

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<b>Deleted:</b> as any amount which is paid or payable for the following things (or the right to do those things):
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<b>Deleted:</b> is the price, excluding GST and wine tax, for which it is reasonably expected that the wine could be purchased by wholesale in an arms-length transaction. In other
Deleted: ¶ Example 5 – Royalty-inclusive sale¶
<b>Deleted:</b> World famous sportsman, Joe Great, has entered into an agreement with Good Sports Bottle Shops Pty Ltd which allows them to put his image and name on t
Deleted: Good Sports buys wine by wholesale for \$10 per bottle. Good Sports sells the wine by retail for \$18.00 per bottle. The taxable value for the royalty-inclusive sale is
Deleted: cellar door
Deleted: <#>wine used for tastings at exhibitions;¶ <#>wine used for wine shows;¶
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<b>Deleted:</b> Assessable dealings AD2c AD12c in the Assessable Dealings Table in section 5-5.
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<sup>&</sup>lt;sup>32</sup> Assessable Dealings AD2c and AD12c in the Assessable Dealings Table in 33

section 5-5; section 5-15. See paragraph 3.17 of the Explanatory Memorandum to the A New Tax System (Wine Equalisation Tax) Bill 1999. 34

Page 19 of 64

WETR 2009/1

Page status: draft only - for comment

where you use wine, which has not previously been taxed, in this way. Examples of wine being used as part of the process of manufacture or other treatment or processing are where it is used for:

- blending with other wine
- analysis and comparison
- testing and checking in the manufacturing process (including maturation), and
- quality control in the manufacturing process (including maturation).

82. We consider that wine included as bonus wine with the sale of other wine as part of a contract of sale is not considered to be applied to the seller's own use. The bonus wine is sold with the other wine and the price attributable to the bonus wine is accepted as being included in the sale price of the wine. An example of this is where a bonus bottle of wine is included with the sale of a dozen bottles. In this case it is accepted that 13 bottles of wine are sold for what is otherwise the price of 12 bottles.

You will have a WET liability for wine that you apply to your 83 own use, if you are registered or are required to be registered for GST purposes, and you;

- are the manufacturer of the wine<sup>39</sup>
- obtained the wine under quote (see paragraphs 174 to 199A of this Ruling), 40 or
- obtained the wine as untaxed wine (for example purchased wine from a manufacturer who is not registered and is not required to be registered for GST).41

#### Royalty-inclusive application to own use

An application to own use of wine may be an assessable 84. dealing even though someone has already borne WET, on that particular wine. An example of this is a royalty-inclusive application to own use.<sup>42</sup> The reason for taxing this assessable dealing is to ensure that wine is taxed on the full wholesale value. In this circumstance,

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 <sup>&</sup>lt;sup>39</sup> Assessable Dealing AD3b, in the Assessable Dealings Table in section 5-5.
 <sup>40</sup> Assessable Dealings AD3c, AD13c in the Assessable Dealings Table in

section 5-5; section 31-15.

Assessable Dealings AD3a and AD13a in he Assessable Dealings Table in section 5-5; section 5-25.

<sup>&</sup>lt;sup>42</sup> Assessable Dealings AD3d and AD13d in he Assessable Dealings Table in section 5-5; section 5-25,

# WETR 2009/1

Page 20 of 64

Page status: draft only - for comment

there is a credit available for the tax previously borne on the wine by the entity that applied the wine to its own use (the supplier).43 Deleted: applier 85. A royalty-inclusive application to own use occurs if the Deleted: following conditions are met by the applier: the application to own use occurs in the course of a business the application to own use is not covered by another category of assessable dealing the applier incurs a royalty, that is paid or payable, in connection with the wine, and the applier incurs a royalty at or before the time of the application to own use, or might reasonably be expected to incur such royalty after that time. Alternatively, the royalty is incurred by an associate of the applier or by an entity (except the manufacturer of the wine) under an arrangement with either the applier of an associate of the applier.44 Deleted: or Local entry The WET Act sets out the situations that are assessable 86. dealings with imported wine.<sup>45</sup> The term used in the WET Act to cover the situation of imported wine is 'local entry'. This applies whether or not a formal customs entry is required. Some of the common situations that amount to a local entry are: commercial shipment of wine that requires a formal customs entry wine delivered from a customs warehouse, and a personal shipment of wine via international mail that does not require a formal customs entry.

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# Removal from a customs clearance area

87. Removal from the customs clearance area of wine purchased by a relevant traveller<sup>46</sup> from an inwards duty free shop is an

 <sup>&</sup>lt;sup>43</sup> Credit Ground CR4 in he Wine Tax Credit Table in section\_17\_5.
 <sup>44</sup> Section 5-15.

<sup>&</sup>lt;sup>45</sup> Assessable Dealing AD10 in the Assessable Dealings Table in section 5-5; section 5-30.

<sup>&</sup>lt;sup>46</sup> Section 33-1 and section 96B of the Customs Act 1901.

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Page status: draft only - for comment

# Page 21 of 64

assessable dealing. <sup>47</sup> You are a relevant traveller if you are a person	Deleted: A
(whether passenger or crew member) who has alighted from an international flight.	Deleted: means
What value is used to calculate the WET?	Deleted: wine tax
88. WET is calculated by multiplying the taxable value of a taxable	Deleted: Wine tax
dealing by 29%. <sup>48</sup> The discussion below refers to the normal taxable values which apply to arm's length transactions. These normal	
taxable values may be increased, for example, where you have a	Deleted: the
transaction <u>with wine that</u> is not at arm's length <sup>49</sup> or to include the value of royalties <sup>49A</sup> or containers. <sup>50</sup>	
Taxable value of wholesale sales	
89. For a taxable dealing with wine that is a wholesale sale, the	
taxable value is the price for which the wine is sold (excluding WET,	Deleted: wine tax
and GST). <sup>51</sup> Taking into consideration the ordinary legal meaning of	
'sale', the extension to the ordinary meaning of sale as specified in section 33-1, and the definition of 'price' in section 33-1, we consider.	Deleted: of the WET Act
that the phrase 'the price for which the wine is sold' means the total	Deleted: of the WET Act
amount that the buyer promises, expressly or tacitly, to pay to get good title to the wine. <sup>52</sup>	Deleted: the Commissioner's view is
90. In the context of the WET Act the total amount that the buyer	

90. promises, expressly or tacitly, to pay to get good title to the wine will include both monetary and non-monetary amounts.

For the purposes of the WET Act, as a general rule all 91. amounts charged by the seller in relation to the supply of wine up to the point when the property in the wine passes to the buyer, form part of the price for which the wine was sold.

## Meaning of 'sale'

The word 'sale' is not defined in the WET Act except to specify 92. that it includes barter or exchange.53

<sup>&</sup>lt;sup>47</sup> Assessable Dealings AD4b and AD14b in he Assessable Dealings Table in section 5-5. <sup>48</sup> Subsection 5-5(3).

 <sup>&</sup>lt;sup>49</sup> See paragraphs 158 to 160 of this Ruling.
 <sup>49</sup> See paragraph 141 of this Ruling.
 <sup>50</sup> See paragraphs117 to 118 of this Ruling.
 <sup>51</sup> Assessable Dealings AD1a, AD1b and AD11b in the Assessable Dealings Table in and section 5-5. <sup>52</sup> See the comments of Windeyer J in *E.M.I. (Australia) Ltd. v. FC of T* (1971) 45

ALJR 349 at 4118; 71 ATC 4112 at 4118; (1971) 2 ATR 325 at 330. <sup>53</sup> Section 33-1.

# WETR 2009/1

Page 22 of 64

Page status: draft only - for comment

93. The technical legal meaning usually given to the term 'sale' is the transfer by mutual consent of the ownership of a thing from one person to another for a money price.<sup>54</sup> However, in some contexts, as a matter of ordinary non-technical English usage, 'sale' is capable of extending to the transfer of property for any valuable consideration.<sup>55</sup>

94. We consider that the WET Act is one such context in which it is appropriate to adopt the wider, non-technical interpretation of the term 'sale'. The definition of 'sale' in section 33-1 extends the meaning of 'sale' for the purposes of the WET Act to include barter or

exchange. Therefore, for the purposes of the WET Act, 'sale' includes the transfer of the ownership of wine for both monetary and non-monetary amounts.

95. All the States and Territories have in place sale of goods legislation which governs the sale of goods. In accordance with State and Territory sale of goods legislation, for a sale to have taken place the property in the goods must be transferred from the seller to the purchaser.

96. In broad terms, a sale of wine occurs for the purposes of the WET Act when ownership is transferred from one person (the seller) to another (the purchaser) for a 'price'<sup>56</sup>.

# Meaning of 'price'

97. Section 33-1 specifies that the word 'price' is to take the meaning given by section 9-75 of the GST Act, which defines 'price' as the sum of:

 so far as the \*consideration for the supply is consideration expressed as an amount of \*money – the amount (without any discount for the amount of GST (if any) payable on the supply), and

<sup>54</sup> Halsbury's Law of England, 1983, vol. 41, 4<sup>th</sup> edn, Butterworths, London, paragraph 601.
 <sup>55</sup> The Collins Concise Dictionary 1990, Harper Collins, New York, defines 'sell' as 'to dispose of or transfer ... to a purchaser in exchange for money or other consideration' [emphasis added]. In *The Australian Oxford Dictionary* 2004, Second Edition, Oxford University Press, Melbourne, the first sense of 'sale' given is 'the exchange of a commodity for money etc.' [emphasis added] which indicates that it can be money or other consideration.'

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<sup>&</sup>lt;sup>56</sup> Pursuant to paragraph (b) of the definition of the term 'application to own use' in section 33-1, if an entity gives wine away or transfers property in wine under a contract that is not a contract of sale, for the purposes of the WET Act this will represent an application to own use as opposed to a sale of the wine. The taxable value of 'a dealing' with wine that is an application to own use is the notional wholesale selling price. See paragraphs 80 to 83 and paragraphs 138 to 141 of this Ruling.

WETR 2009/1

Page status: draft only - for comment

Page 23 of 64

## (b) so far as the consideration is not consideration expressed as an amount of money – the \*GST inclusive market value of that consideration.

- 98. [Omitted.]
- 99. JOmitted.1
- 100. [Omitted.]
- 101. JOmitted.1
- 102. [Omitted.]

103. The reference to 'price' refers to 'consideration', which is defined very broadly in section 9-15 of the GST Act to include any payment, act or forbearance, in connection with a supply of anything.

## **Delivery charges**

104. The price for which the goods are sold will include delivery charges such as freight, postage or insurance where goods are sold under a contract that provides that the sale price includes delivery. If the payment for delivery for the wine must occur for the purchaser to obtain good title to the wine, then the delivery charges form part of the taxable value.<sup>60</sup> Therefore, where wine is sold under a contract with a sale price that includes delivery, the amount for which the wine is sold will include all the costs incurred up to the point of delivery.

105. However, where delivery is the subject of a separate contract, delivery charges for freight, postage or insurance will not usually form part of the sale price. It will be clear that charges for freight, postage or insurance will not form part of the sale price when:

 the parties to the contract of sale genuinely intend property in the wine to pass without delivery at the price stated (for example, there are no additional charges to customers who arrange for their own delivery and reasonable access is provided for them to collect the wine themselves), and **Deleted:** Consideration is defined under section 9-15 of the GST Act as including:

> Deleted: any payment, or any act or forbearance, in connection with a supply of anything; and¶ <#>any payment, or any act or forbearance, in response to or for the inducement of a supply of anything.¶

Deleted: Therefore, for the purposes of the wine tax, 'price' means any payment or act or forbearance for the wine whether expressed in monetary or non-monetary terms.

#### Deleted: ¶ Judicial approach¶

Deleted: The WET Act replaced, for wine, the wholesale sales tax applicable under the Sales Tax Assessment Act 1992 (STAA 1992) and is applicable on and from 1 July 2000. The Explanatory Memorandum for the A New Tax System (Wine Equalisation Tax) Bill 1999 stated:

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thing is sold means I consider the

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<sup>57 [</sup>Omitted.]

<sup>58 [</sup>Omitted.]

<sup>&</sup>lt;sup>59</sup> [Omitted.]

<sup>&</sup>lt;sup>60</sup> In these circumstances the charges for freight, postage or insurance are included in the retail selling price when calculating the notional wholesale selling price for retail sales of the wine using the half retail price method. Similarly, the wholesale price on which the average wholesale price method is based includes charges for freight, postage and insurance where these charges form part of the wholesale selling price of the wine.



Page 24 of 64

Page status: draft only - for comment

 the amount for delivery is a competitive commercial charge, rather than reflecting a reduction in the price of the wine. That is, the charge does not exceed the amount that would have been charged to the buyer by an independent carrier (taking into account all the circumstances surrounding the transaction, including the buyer's ability to negotiate discounts).

106. [Omitted.]

Example 6 - sale price includes delivery

107. A customer of Vineyard Wholesalers places an order for a dozen cases of wine. Vineyard Wholesalers supplies the wine to the customer's premises for a price of \$220 per case.

108. In these circumstances the sale price includes delivery and title in the wine passes at the time the wine is delivered. Therefore, charges for delivery, including freight, postage and insurance will form part of the price for which the wine is sold and will be included in the taxable value of the wine.

## Example 7 - separate contract for delivery of wine

109. A customer of RedWine Wholesalers places a phone order for two dozen cases of wine. The price of the wine is \$180 per carton. The customer can make their own arrangements for the wine to be collected from RedWine Wholesaler's premises. Alternatively, RedWine Wholesalers can arrange for delivery of the wine for an additional charge of \$33. The customer agrees to pay the additional \$33 charge for RedWine to arrange delivery of the wine. The title in the wine passes to the customer at the time the wine leaves RedWine Wholesaler's premises.

110. In these circumstances the charge for delivery is under a separate contractual arrangement to the sale of the wine. The additional \$33 charge will not form part of the price for which the wine was sold and will not be included in the taxable value.

## Finance charges

111. Some contracts include a finance charge, expressed as a percentage of the price of the wine, for late payment of the amount invoiced and due. Whether finance charges form part of the taxable value of the wine will depend on the terms of the contract entered into between the parties.

61 [Omitted.]

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Deleted: The views set out in paragraphs 104 and 105 of this Ruling are supported by the decision in Commonwealth Quarries (Footscray) Pty Ltd v. Federal Commissioner of Taxation

Deleted: (Commonwealth Quarries case) which examined whether or not delivery charges formed part of the amount for which goods were sold in a sales tax context. In the Commonwealth Quarries case the sale contracts were for a single charge for goods to be sold and delivered at a particular place. The High Court considered what was supplied under the contracts was delivered goods as title did not pass until the goods were delivered.

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Page 25 of 64

WETR 2009/1

Page status: draft only – for comment

112. If the finance charge must be paid to get good title to the wine, it will form part of the price for which the wine was sold and, therefore, be part of the taxable value. On the other hand, if the finance charge operates merely as a deterrent to late payment for the wine, beyond the vendor's usual trading terms, it will not comprise a part of the price for which the wine was sold.

## Example 8 – deterrent to late payment

113. Wine Wholesalers Pty Ltd sells wine for \$200 per case. Wine Wholesalers Pty Ltd's usual trading terms allow 30 days for payment. Title in the wine passes to the customer upon delivery of the wine. If a customer does not pay within the 30 day term, an additional 1.5% surcharge per case applies. This additional surcharge will not form part of the price for which the goods were sold because it is simply a deterrent to late payment for the goods.

114. Some sellers charge their purchasers an additional fee for use of a credit card. In these cases the taxable value includes the additional fee as that is the amount for which the wine is sold.

#### Example 9 – surcharge for payment by credit card

115. Wine Sellers Pty Ltd offers wine for \$240 a case. If purchasers pay by credit card there is a 1% surcharge. John buys 10 cases of wine and pays by credit card. He is charged:

\$240 x 10 =	\$2,400
Plus 1% of \$2,400 =	\$24
Taxable value =	\$2,424

116. Some sellers of wine offer an option of time to pay and charge a fee if the buyer utilises this option. In these circumstances the amount that the purchaser is bound to pay for the wine includes the additional fee and, therefore, it is included in the taxable value of the wine.

## Example 10 – optional time to pay

117. GoodWine Wholesalers sells wine for \$199 per case. Customers have the option of paying cash on delivery or deferring payment for 30 days. In both cases title in the wine passes on delivery of the wine. If a customer chooses to defer payment an additional 2% surcharge per case applies. Where a customer opts for deferred payment, the additional 2% surcharge will form part of the sale price for which the wine is sold as it is included in the amount that the customer has agreed to pay to obtain good title to the wine.



Page 26 of 64

Page status: draft only - for comment

#### Trade incentives

118. Trade incentives are allowed by suppliers to their customers in many different circumstances. Some of these incentives affect the price for which the wine is sold and hence the taxable value on which <u>WET</u> is payable, while others do not. Examples of trade incentive payments are trade discounts, settlement discounts, volume rebates, promotional rebates, co-operative advertising allowances and deferred credits.

119. In order to reduce the taxable value, the trade incentive must relate to the sale and the selling price of the wine, so as to bring about a reduction in that price. Factors relevant to determining whether or not an incentive reduces the sale price of the wine include:

- the circumstances surrounding the provision of the incentive
- the accounting treatment of the incentive in the financial records of both the supplier and the customer
- the terms of trading between the parties and other sales documentation, such as invoices, incentive claim forms and credit notes, and
- an objective assessment of the intention of the parties.

120. Examples of incentives which reduce the sale price of wine include:

- trade discounts these are discounts allowed to trade customers
- volume rebates and deferred credits these are rebates that relate directly and solely to the volume or value of the wine sold and are calculated accordingly.
- settlement discounts these are discounts which relate to the value of the wine provided by the supplier and are allowed because payment is made in cash or is made promptly, and
- distributor margin payments these are payments to a
   distributor and generally cover the distributors general
   costs like freight, administration, storage, invoicing,
   sales monitoring, debt collection, wastage and internet
   costs.

121. However, incentives that are provided to subsidise, compensate, reimburse, or reward a customer for carrying out activities or performing services for the supplier do not reduce the selling price of the wine. This will be the case even if they are based on volume or value and however they may be described.

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Page 27 of 64

WETR 2009/1

Page status: draft only - for comment

121A. Payments that do not reduce the selling price of wine must be for services provided by the purchaser for the specific benefit of a producer's product or brand. Such services include positioning wine in a prime position in a bottle shop so it is marketed in a way that is better than the marketing of other wines in the shop or advertising the wine as 'wine of the month' in a retailer's sales catalogue.

122. Examples of payments which do not usually reduce the sale price of wine <u>also</u> include:

- promotional rebates, advertising rebates and cooperative advertising rebates – these are payments to purchasers to subsidise, compensate or reimburse them for advertising expenditure incurred in marketing the supplier's product, and
- gondola end payments these are payments made by the supplier for the retailer to provide end-of-aisle display space to promote the supplier's wine.

## Commission agents

123. Some sellers use commission agents to facilitate the sale of their wine.<sup>61A</sup> The commission agent may deduct a fee from the proceeds of sale. However this fee does not reduce the price for which the wine was sold and cannot be deducted from the taxable value of the wine.

#### Example 11– Commission fee

124. Wine seller XYZ sells wine by using a commission agent who charges 5% of the selling price as fee for the service.

125. The agent arranges a wholesale sale of a carton of wine for \$100. The agent retains \$5 and forwards \$95 to XYZ. The price for which the wine was sold is \$100.

## Auction fees

126. Where wine is sold by auction there are generally fees charged by the auctioneer. The treatment of these fees is as follows:

 seller's fee – where the auctioneer charges the seller a fee as a percentage of the final bid then this is not excluded from the price for which the wine is sold. The price for which the wine is sold is the final bid; and

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<sup>&</sup>lt;sup>61A</sup> Refer to paragraphs 64 to 71 of this ruling – for example, indirect marketing sales.



Page 28 of 64

Page status: draft only - for comment

 buyer's fee – if the auctioneer charges the buyer a fee this does not form part of the taxable value. The fee paid by the buyer to the auctioneer is a separate arrangement and is not part of what the buyer pays for the wine.

## Container deposit

127. Some States have a container deposit scheme whereby certain beverage containers are subject to a scheme to encourage the recycling of the containers. Effectively the beverage suppliers include a component in their price to cover the deposit which is refunded to consumers who return the container to specified collection points.

128. In relation to wine that is subject to a container deposit scheme, the deposit component forms part of the price that has to be paid to attain good title to the wine and, therefore, forms part of the taxable value.

## Additional amounts included in taxable value

129. Sometimes, not all the costs associated with wine are reflected in the taxable value. Where these costs are not already included, the WET Act requires amounts to be specifically added to the taxable value. Royalty payments (see paragraph <u>74</u> of this Ruling) associated with the wine and the value of the container in which the wine is sold are examples of costs which must be added to the taxable value of the wine where they have not already been included.<sup>62</sup>

## Example 12 - value of a container

130. Specialty Gifts Pty Ltd sells wine by wholesale. They sell wine at \$600 a dozen. They will also sell the wine for \$60 a bottle and for an additional \$60 pack it in individual <u>handmade</u>, wooden display cases.

131. The taxable value of the wine sold in the display cases is \$120 a bottle.

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62 Section 9-65; section 9-70.

Page 29 of 64

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WETR 2009/1

Page status: draft only - for comment

# Apportionment of amounts where wine and other goods are sold together

132. If <u>you package and sell</u> wine and other goods together for one inclusive price, then the other goods will be treated separately for the purpose of calculating the amount for which the wine was sold. The amount for which the wine was sold is the price (excluding <u>WET</u> and GST) for which the wine could reasonably have been expected to have sold for separately.<sup>63</sup>

133. Sometimes where <u>you package</u> wine with other goods and <u>sell</u> them together for one inclusive price, that sale price is less than the sum of the individual prices of the goods. Effectively, the individual prices of the goods are discounted by being sold as a package in comparison to what the prices would have been had the items been sold separately. In the absence of evidence to show a different apportionment would be more appropriate, the discount allowed for the package should be applied on a pro rata basis to establish the prices of the individual items.

Example 13 – apportionment of amounts where wine and other goods are sold together

Conception and a second second second second		
134. Good Wines Winery Ltd sells wine with a \$30 (excluding <u>WET</u> and GST), a corkscrew with	Deleted: wine tax	
\$15 (excluding GST) and a glass with a wholesa (excluding GST) by wholesale in a package for \$	Deleted: wine tax	
and GST). The total of the individual wholesale p means that Good Wines Winery Ltd gives a disc the individual wholesale prices of 20%. This disc permet wine price to produce a tayoble value of		
normal wine price to produce a taxable value of the <u>WET</u> on the wholesale sale of the package b Winery Ltd.		Deleted: wine tax
135. The <u>WET</u> and GST payable by Good Wir calculated as follows:	nes Winery Ltd is	Deleted: wine tax
Price of package	\$40.00	
<u>WET.</u> (29% × \$24)	\$6.96	Deleted: Wine tax
GST (10% × [\$40 + \$6.96])	<u>\$4.70</u>	r
Total price (including <u>WET</u> and GST)	\$51.66	Deleted: wine tax

63 Subsection 27-15(1).



Page 30 of 64

Page status: draft only - for comment

Example 14 – apportionment of amounts where wine and other goods are sold together

136. The Fairly Good Wine Distribution Company sells a package of a bottle of wine, an ice bucket and a key ring for a wholesale price of \$54 (excluding <u>WET</u> and GST). The Fairly Good Wine Distribution Company also sells this wine by wholesale and does not sell the ice bucket or key ring by wholesale. They purchase the wine for \$25, the ice bucket for \$10 and the key ring for \$1. Apportioning the amounts in the ratio of the purchasing price results in a taxable value of the wine of:

Ratio between purchase	54/(25+10+1) = 1.5
and selling prices	
Taxable value of the wine	\$25 x 1.5 = \$37.50

137. As discussed at paragraphs <u>104 and 105 of this Ruling, the</u> price for which <u>you sell</u> wine will include delivery charges where it is sold under a contract that includes delivery. In these circumstances, when calculating the taxable value of the wine, it is not appropriate <u>for</u> <u>you</u> to apportion the price between an amount for the wine and an amount for the delivery. The delivery is an integral and ancillary part of the sale of the wine and is not separately identifiable from the sale of the wine. Similarly, a price that comprises a finance charge that is required to be paid in order for <u>your</u> customer to obtain good title to the wine <u>from you</u> (see paragraphs 111 to 117 of this Ruling) should not be apportioned between an amount applicable to the wine and an amount attributable to the finance charge for the purposes of calculating the taxable value of the wine.

## Other taxable dealings including retail sales and applications to own use

138. For most other taxable dealings, the taxable value is the notional wholesale selling price.<sup>64</sup> The discussion at paragraphs 89 to 129 of this Ruling, relating to charges and discounts that affect the price for the purposes of calculating the taxable value of wholesale sales is also applicable for the purposes when calculating the notional wholesale selling price. Alternative methods for determining the notional wholesale selling price are discussed at paragraphs 142 to 151 of this Ruling.

139. In the wine industry, retail sales by a wine manufacturer are a regular occurrence. Sales by cellar door and by mail order are the most common retail sales. Wine is also regularly applied to the

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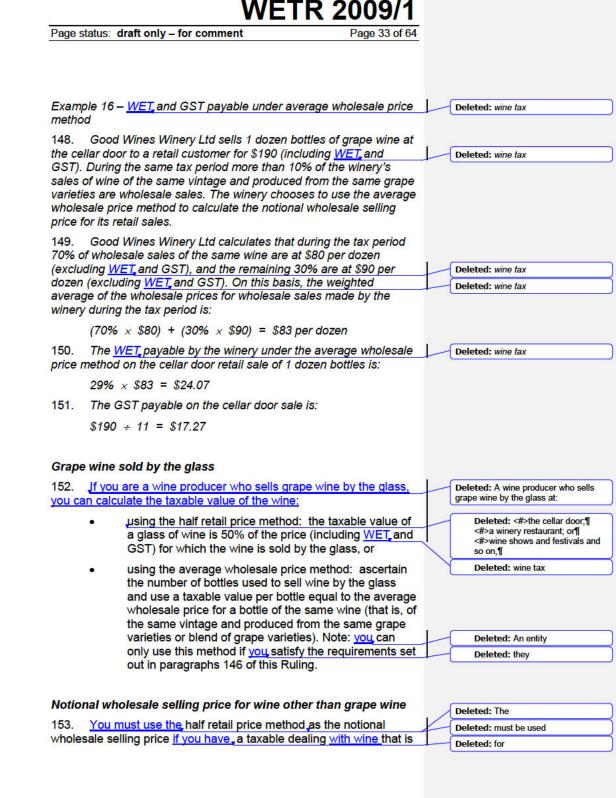
<sup>&</sup>lt;sup>64</sup> Assessable Dealings Table in section 5-5.

WETR 2009/1	
Page status:     draft only – for comment     Page 31 of 64	
manufacturer's own use when tastings are <u>provided</u> , at the cellar door or promotional work is undertaken. <sup>65</sup> The taxable value specified in the WET Act for these dealings with wine is the notional wholesale selling price. <sup>66</sup>	Deleted: given
140. The notional wholesale selling price is also used to determine the taxable value for retail sales which are indirect marketing sales <sup>67</sup> and retail sales of wine which is placed in containers at a time after <u>WET</u> became payable on the wine by a person other than the seller. <sup>68</sup>	Deleted: wine tax
141. Where the wine has been purchased free of <u>WET</u> , under quote and applied to own use the taxable value is the purchase price (excluding GST). <sup>69</sup> However, where the wine is imported under quote by the applier, the taxable value is the GST importation value. <sup>70</sup>	Deleted: wine tax
Notional wholesale selling price for grape wine	
142. There are two methods available for <u>you to work</u> out the notional wholesale selling price for a taxable dealing that is either a	Deleted: working
retail sale (including an indirect marketing sale and a retail sale of	
wine that is placed in containers at a time after <u>WET</u> became payable on the wine by a person other than the seller) of grape wine or an application to own use which is connected with retail sales of grape wine. <sup>71</sup> The half retail price method is used unless the average wholesale price method is chosen. <sup>72</sup>	Deleted: wine tax
The half retail price method	
143. Under this method, the notional wholesale selling price:	
<sup>65</sup> This would normally be an application to own use connected with retail sales of wines – defined in section 33-1 to mean an application to own use that is constituted by consuming or giving away wine, and is connected with making or attempting to make retail sales of wine.	
<ul> <li><sup>66</sup> Assessable Dealings Table in section 5-5. A different taxable value applies where the application to own use is not connected with retail sales (see paragraph 80 of this Ruling).</li> <li><sup>67</sup> Assessable Dealings AD2d and AD12d in he Assessable Dealings Table in</li> </ul>	
<ul> <li><sup>68</sup> Assessable Dealings AD2f and AD12f in the Assessable Dealings Table in</li> </ul>	
<ul> <li>section 5-5.</li> <li>Assessable Dealings AD3c and AD13c in the Assessable Dealings Table in</li> </ul>	
<ul> <li>section 5-5.</li> <li><sup>70</sup> Assessable Dealing AD13c in the Assessable Dealings Table in section 5-5. See paragraph 156 of this Ruling for an explanation of 'GST importation value'.</li> <li><sup>71</sup> Section 9-25.</li> <li><sup>72</sup> Subsection 9-25(2).</li> </ul>	

Wino E	qualisation Tax Ruling	
VVE	ETR 2009/1	
Page 3	2 of 64 Page status: draft only - for comment	
	<ul> <li>for retail sales of grape wine, is 50% of the price</li> </ul>	
	(including WET, and GST) of those sales, <sup>73</sup> and	Deleted: wine tax
	<ul> <li>for applications to own use connected with retail sales</li> </ul>	
	of grape wine, is 50% of the price (including WET, and	Deleted: wine tax
	GST) for which the entity would normally have sold the wine if the sale were a retail sale. <sup>74</sup>	
Evam	ole 15 WET and CST navable under half retail price method	Public during the
-	ble 15 – <u>WET</u> and GST payable under half retail price method	Deleted: wine tax
144. cellar (	Good Wines Winery Ltd sells a bottle of grape wine at the door to a retail customer for \$22 (including <u>WET</u> and GST). The	Deleted: wine tax
	uses the half retail price method to calculate the notional	
wholes	sale selling price for its retail sales.	
145.	<u>WET</u> payable by the winery is:	Deleted: Wine tax
	(50% × \$22) × 29% = \$3.19	
	GST payable by the winery is:	
	\$22.00 ÷ 11 = \$2.00	
The a	verage wholesale price method	
	You can only choose to use this method if, during the tax	Deleted: An entity
	in respect of which the liability to pay WET arises, at least 10%	Deleted: wine tax
by valu	ue of all sales of grape wine that:	
	is of the same vintage as the grape wine to which the	
	dealing relates, and	
	<ul> <li>is produced from the same grape varieties, or the</li> </ul>	
	same blend of grape varieties, as the grape wine to which the dealing relates,	
ana waka	nolesale sales. <sup>75</sup>	
147.	You work out the average wholesale price using the weighted ge of the prices (excluding <u>WET</u> and GST) for <u>your</u> wholesale	Deleted: The
sales (	including exports) of grape wine that fall into the above	Deleted: is worked out
catego	ry for the tax period. <sup>76</sup> When calculating the average wholesale	Deleted: wine tax  Deleted: See paragraphe 89 to 128 of this Puling for a discussion of wholesale sales
	you are, able to take into account any discounts, incentives,	Deleted: . See paragraphs 89 to 128 of this Ruling for a discussion of wholesale sales and price.
is sold	s and other payments that reduce the price for which <u>your</u> wine	Deleted: an entity is
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<sup>&</sup>lt;sup>73</sup> Paragraphs 89 to 128 of this Ruling discuss what forms part of the price for a wholesale sale. The same considerations apply for retail sales.
<sup>74</sup> Section 9-35.
<sup>75</sup> Subsection 9-25(3).
<sup>76</sup> Section 9-40. See paragraphs 57 to 61 of this Ruling for a discussion of wholesale sales.





Page 34 of 64

Page status: draft only - for comment

not grape wine, and the dealing is either a retail sale, or an application to own use connected with retail sales.

## Wine other than grape wine sold by the glass

154. If you are a producer of wine that is not grape wine, and you sell that wine by the glass, you must calculate WET using a taxable value of 50% of the price (including WET and GST) of the glass of wine.

## Notional wholesale selling price for other dealings

155. The notional wholesale selling price for a taxable dealing with wine that is neither a retail sale of wine, nor an application to own use connected with retail sales of wine, is the price (excluding <u>WET</u>, and GST) for which the wine could reasonably have been expected to be sold by wholesale under an arm's length transaction.<sup>78</sup>

# Imported wine

156. An assessable dealing with wine which is taxable at the customs barrier, that is a local entry, has a taxable value equal to the GST importation value of the wine.<sup>79</sup> The GST importation value is the customs value plus the costs of transport, insurance and duty.<sup>80</sup>

## Royalty-inclusive sales and royalty-inclusive applications to own use

157. The taxable value for royalty-inclusive sales and royalty-inclusive applications to own use is the amount that would be the price (excluding <u>WET</u>, and GST) for which the entity could reasonably have been expected to purchase the wine by wholesale under an arm's length transaction if the manufacturer or importer of the wine had incurred the royalty costs.<sup>81</sup>

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	aurant; or¶ ´´´ Ind festivals and so on,¶ e tax using a taxable value of 50% of the price (including wine ta

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<sup>&</sup>lt;sup>77</sup> Section 9-30.

<sup>78</sup> Section 9-45.

<sup>&</sup>lt;sup>79</sup> Assessable Dealing AD10 in the Assessable Dealings Table in section 5-5.

<sup>&</sup>lt;sup>80</sup> Section 33-1; section 195-1 of the GST Act; section 13-20 of the GST Act.

<sup>&</sup>lt;sup>81</sup> Assessable Dealings AD2c, AD3d, AD12c and AD13d in the Assessable Dealings Table in section 5-5.

Page 35 of 64

WETR 2009/1

Page status: draft only – for comment

# Non-arm's length transactions (including staff sales, shareholder sales and sales to grape growers)

158. The <u>WET</u> liability on a non-arm's length transaction must be at least equal to the amount it would have been if the transaction had been an arm's length equivalent transaction.<sup>82</sup>

159. Where you make sales to staff, shareholders and grape growers at discounted prices, these sales are considered to be non-arm's length sales. Accordingly, you must pay WET on these sales based on prices that would be used in a similar arm's length transaction. For example, you may charge your staff \$100 (including WET and GST) per dozen for a quantity of wine while the normal retail price for the same wine sold in the same quantity is \$150 (including WET and GST) per dozen. WET on the staff sale should be calculated by reference to the normal retail price of \$150 per dozen (WET payable is \$21.75 per dozen using the half retail price method).

160. We also consider that sales to related companies or other related entities are also non-arm's length transactions.

## Do you need to specify the amount of WET, on invoices?

161. Where <u>you sell</u> wine by wholesale for a price that includes WET, you must specify the amount of the <u>WET</u> on the invoice you give to the purchaser.<sup>83</sup> <u>WET</u> can be specified as a separate amount for each item of taxable wine on the invoice on a line by line basis or as a total amount for all the taxable wine on the invoice.

162. You do not have to specify the amount of WET where you sell the wine by retail, that is, to the end user, even if WET is payable on that transaction.

## What exemptions can apply?

163. In some circumstances an assessable dealing with wine is exempt from <u>WET</u>. There are five categories of exemption:

- the dealing is a supply that is GST-free<sup>84</sup> or is a local entry that is a non-taxable importation for the purposes of the GST Act<sup>85</sup>
- there is a quote given in respect of the dealing (see paragraphs 174 to 199<u>A</u> of this Ruling)<sup>86</sup>

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<sup>&</sup>lt;sup>82</sup> Section 27-10.

<sup>&</sup>lt;sup>83</sup> Section 27-5.

<sup>&</sup>lt;sup>84</sup> Other than because of Subdivision 38-D (child care) of the GST Act.

<sup>&</sup>lt;sup>85</sup> Section 7-5.

<sup>86</sup> Section 7-10.



Page 36 of 64

Page status: draft only - for comment

- the dealing is a customs dealing covered by certain specified items in Schedule 4 to the Customs Tariff Act 1995<sup>87</sup>
- there is a local entry of wine that has been taxed while in bond or under the control of Customs<sup>88</sup>, and
- there is a local entry of wine which was exported from Australia and is subsequently returned to Australia in an unaltered condition.<sup>89</sup> This exemption applies where the importer has not previously received a refund of <u>WET</u> related to the export of the wine under the tourist refund scheme and is either the manufacturer of the wine or has previously paid <u>WET</u> when the wine was purchased or imported.<sup>90</sup>

164. If an exemption applies to an assessable dealing, then that dealing is not taxable and is therefore not subject to  $\underline{WET}$ , <sup>91</sup>

## Are sales to overseas travellers exempt?

GST free and <u>WET</u> free exports of wine by overseas travellers
165. Sales to overseas travellers who take delivery of the wine in Australia are subject to <u>WET</u> and GST<sup>92</sup> unless all of the following conditions are met:
the overseas traveller is not registered or required to

- the overseas traveller is not registered or required to be registered for GST
- the overseas traveller exports the wine from Australia
- the wine has been entered for export within the meaning of section 113 of the *Customs Act 1901*
- since the supply to the overseas traveller, the wine has not been altered or used in any way, except to the extent (if any) necessary to prepare it for export
- the supplier has sufficient documentary evidence to show that the wine was exported<sup>92A,</sup> and

<sup>90</sup> Section 7-25.

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<sup>&</sup>lt;sup>87</sup> Section 7-15. For importations that occur on or after 1 March 2013 the specified items in Schedule 4 to the *Customs Tariff Act 1995* are items 10, 11, 15, 18, 21, 21A, 24 and 27.

<sup>88</sup> Section 7-20.

<sup>&</sup>lt;sup>89</sup> That is, without having been subject to any treatment, industrial processing,

alteration or any other process since its export.

<sup>&</sup>lt;sup>91</sup> Division 7.

<sup>&</sup>lt;sup>92</sup> Unless the wine is supplied under the sealed bag system.

<sup>&</sup>lt;sup>92A</sup> Pursuant to paragraph 38-185(3)(f) of the GST Act, from 1 July 2010, overseas travellers who are residents of an External Territory of Australia are also required

Page 37 of 64

WETR 2009/1

Page status: draft only - for comment

- the wine is exported within 60 days<sup>93</sup> (or such further period as the Commissioner allows) after the earlier of: •
  - the day on which the seller of the wine receives consideration for the supply of the wine, or \_
  - the day on which the seller gives an invoice for the supply of the wine.

Refunds un	der the Tourist Refund Scheme		
	u are an overseas traveller, you may be entitled to a	1	Deleted: Overseas travellers
	e WET, and GST under the Tourist Refund Scheme at the	-	Deleted: wine tax
point of dep	parture from Australia if you still have the wine with you 94		Deleted: they
	Refund Scheme is administered by the <u>Department of</u> and Border Protection ( <u>DIBP</u> ).		Deleted: them
a 65.00	ki ka oʻda	-	Deleted: Australian Customs
	u are an overseas traveller. you may be eligible for a	1	Deleted: Service (Customs
refund unde	er the Tourist Refund Scheme if <u>you;</u>		Deleted: An
•	have borne WET, on the wine <sup>95</sup>		Deleted: they
	purchase at least \$300 (including WET and GST) of		Deleted: wine tax
-	eligible goods from the one registered person (the	1	Deleted: wine tax
	purchase does not have to be entirely of wine) <sup>96</sup>		Deleted: whe tax
•	hold tax invoices for the goods <sup>97</sup>	1	Deleted: a single
	export the goods as accompanied baggage within	1	Deleted: invoice
-	60 days after the day on which they were acquired98,	1	Deleted: 30
	and		
•	leave Australia at an airport or seaport that has a Tourist Refund Scheme facility. <sup>99</sup>		
168 A re	fund under the Tourist Refund Scheme is not available if		
	s been partly consumed. <sup>100</sup> A refund is also not available		
	aving Australia in the course of your employment as either	1	Deleted: where the purchaser is
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not been so <sup>83</sup> The wine is subsection 3 <i>Export of go</i> <i>System (Go</i> <sup>94</sup> Section 25-1 <i>System (Go</i> <sup>95</sup> Paragraph 2	a declaration to the supplier stating that a refund of WET and GST has bught through the Tourist Refund Scheme. exempt from WET under section 7-5 because it is GST-free under 38-185(1) of the GST Act. See GSTR 2002/6 <u>Goods and Services Tax</u> : bods, items 1 to 4 of the table in subsection 38-185(1) of the A New Tax ods and Services Tax) Act 1999 for how this operates. 5; Division 25 of the WET Regula ions; Division 168 of the <u>A New Tax</u> ods and Services Tax) Regulations 1999 (the GST Regulations). 25-5(1)(a). 25-5(1)(b); Regulation 168-5.04 of the GST Regulations.	+- +-	Formatted: Font: Italic
<sup>97</sup> Regulation	168-5.05 of the GST Regulations.		
Paragraph 2 Regula ions	168-5.09 of the GST Regulations. 25-5.02(1)(b) of the WET Regula ions; regulation 168-5.07 of the GST		
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Page 38 of 64

Page status: draft only - for comment

the person in charge or command of an aircraft or ship, or as a member of the crew of an aircraft or ship.<sup>101</sup>

168A. In addition to being able to claim a refund of WET through the Tourist Refund Scheme, for accompanied baggage, if you are a resident of an Australian external Territory, you can purchase wine and claim a refund of WET when you export the wine back to your home territory as unaccompanied baggage, provided you are not registered or required to be registered for GST at the time the wine is purchased. 102A

168B. An external Territory is Norfolk Island, Christmas Island or Cocos (Keeling) Islands. You are a resident of an Australian external territory if you are an individual:

- who resides in an external Territory
- whose domicile is an external Territory, or
- who has actually been in an external Territory, continuously or intermittently, during more than half of the last twelve months. 1028

168C. If you are a resident of an Australian external territory, you may be eligible for a refund under the Tourist Refund Scheme for wine exported as unaccompanied baggage if you;

- have borne WET, on the wine,102C
- purchase at least \$300 (including WET, and GST) of eligible goods from the one registered person (the purchase doesn't have to be entirely of wine)<sup>102D</sup>
- hold tax invoices for the goods 102E
- export the goods as unaccompanied baggage to an external Territory within 60 days after the day on which they were acquired 102F
- have sufficient documentary evidence to show that the wine has been exported or that arrangements have been made to export the goods to the external Territory within 60 days of purchasing the goods 102G

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<sup>&</sup>lt;sup>101</sup> Paragraph 25-5.02(1)(b) of the WET Regulations; regulation 168-5.06 of the GST Regulations.

Subsection 25-5(1A); Paragraph 168-5(1A)(d) of the GST Act. <sup>1028</sup> Paragraph 168 5(1A)(c) of the GST Act. <sup>1020</sup> Paragraph 25-5(1A)(a).

Paragraph 25-5(1A)(b); Regulation 168-5.04 of the GST Regulations.
 Paragraph 25-5(1A)(b); Regulation 168-5.05 of the GST Regulations.

<sup>&</sup>lt;sup>102F</sup> Paragraph 25-5(1A)(b); Regulation 168-5.10B of the GST Regulations.

<sup>&</sup>lt;sup>102G</sup> Paragraph 25-5(1A)(b); Regulation 168-5.10C(1)(c) of he GST Regulations.

	WET	R 2009/1	
Page status	draft only – for comment	Page 39 of 64	
•	leave Australia at an airport or sea Tourist Refund Scheme facility <sup>102+</sup>	aport that has a <sup>1</sup> , and	
•	are entitled to a payment equivale GST payable, or a proportion of th the taxable supply of the wine to t subsection 168-5(1A) of the GST	ne GST payable, on hem under	
	amount of WET, to be refunded unde		Deleted: wine tax
Scheme is	calculated as 29% of half the purchas	se price of the wine	
(including	<u>VET</u> and GST). <sup>102</sup> For example, if win as traveller for \$320 including <u>WET</u> ar	e is purchased by	Deleted: wine tax
	refunded is calculated as follows:	Id GST the amount of	
	6 × (\$320 ÷ 2) = \$46.40		Deleted: wine tax
system. <sup>103</sup>	Store free of <u>WET</u> , and GST under the		Deleted: wine tax
	rt subject to WET, where you expor	the wine on behalf	Deleted: a sale of wine taxabl
of <u>a</u> purch		1.171 2012 20 20 <sup>10</sup>	Deleted: an entity exports
	ere <u>you export</u> wine on behalf of a pu		Deleted: the
	avellers) and <u>you do not reimport the</u>		Deleted: an entity exports the
60 days 104	and GST applies provided <u>you export</u> after the earlier of:		Deleted: the
se aaje		an ann an airtheadh	Deleted: the entity does
•	the day on which the entity receive for the supply of the wine, or	es any consideration	Deleted: wine tax
			Deleted: the entity exports
	the day the entity gives an invoice wine. <sup>105</sup>	for the supply of the	
172. Wh	ere the consideration is provided in in		
	and GST applies provided you do not	re-import the wine	Deleted: wine tax
from WET.	and the avoid a suite in CO days 100 - ft - 11		
from WET.	port the wine within 60 days <sup>106</sup> after the	ne earlier of:	Deleted: the entity does

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- <sup>1021</sup> Paragraph 25-5(1A)(c).
   <sup>1022</sup> Regulation 25-5.03 of the WET Regulations.
   <sup>103</sup> Section 7-5<sub>i</sub> item 7 in the GST-free Exports of Goods table in subsection 38-185(1) of the GST Act; regulation 38-185.01 and Schedule 5 of the GST Regulations.
   <sup>104</sup> The Commissioner may allow a further period.
   <sup>105</sup> Section 7-5; item 1 in the GST-free Exports of Goods table in subsection 38-185(1) of the GST Act.
   <sup>106</sup> The Commissioner may allow a further period.



Page 40 of 64	Page status: draft only - for comment	
•	the day on which the entity receive any of the final instalment of the consideration for the supply of the wine, or	
•	the day the entity gives an invoice for the final instalment for the supply of the wine. <sup>107</sup>	
	hould retain evidence of the export in your records to	Deleted: The entity
support treating	ng the wine as <u>WET</u> exempt.	Deleted: their
	ig is a mechanism to relieve or defer <u>WET</u> on wine to a ble dealing or to give effect to exemption from <u>WET</u> for a	Deleted: wine tax Deleted: wine tax
that dealing is or before the the time of the	ote is made in respect of an assessable dealing, then s exempt from <u>WET</u> . A quote for a sale must be made at time of the sale, and for a customs dealing at or before e dealing. In each case the quote is only effective if orm approved by the Commissioner <u>as set out in</u>	Deleted: vine tax Deleted: 1
176. Althou	igh quoting an ABN enables wine to be supplied without ayable, the supply may still be subject to GST.	<b>Deleted:</b> The only form of quotation is the quotation by an entity registered for GST of their ABN.
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#### Grounds for quoting

177. have, a	There are four standard grounds for quoting an ABN. <u>You</u> a quoting ground if, at the time of quoting, <u>you intend</u> to:
Contraction of the second	

- sell the wine by wholesale or indirect marketing sale while the wine is in Australia
- sell the wine by any kind of sale while it is in Australia and you are, at the time of quoting, mainly a wholesaler (see paragraphs 180 and 181 of this Ruling for an explanation of when you are mainly a wholesaler)
- use the wine as a material in manufacture or other treatment or processing, whether or not it relates to or results in other wine, or
- make a supply of wine that will be GST-free. 109 .

- <sup>109</sup> Subsection 13-5(1).

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 <sup>&</sup>lt;sup>107</sup> Section 7-5 of the WET Act; item 2 in the GST-free Exports of Goods table in subsection 38-185(1) of the GST Act.
 <sup>108</sup> Sections 7-10 and 13-5.

WETR	2009/1
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Page status: draft only - for comment

#### Page 41 of 64

178. However, <u>you are not entitled to quote unless you are</u> registered for GST.<sup>110</sup>

179. You have no grounds for quoting if you purchase the wine with the intention of applying the wine to your own use. Application to own use does not include using the wine as a material in manufacture or other treatment or processing of wine or other goods. If you purchase the wine for these purposes it can still be purchased under quote.<sup>111</sup>

180. You also have no grounds for quoting if you intend to place the wine in containers and sell it by retail, unless <u>you are mainly a</u> wholesaler.

- 181. You are, mainly a wholesaler at the time of quoting only if.<sup>112</sup>
  - wholesale sales and indirect marketing sales account for more than half the total value of all sales of assessable wine <u>you</u> made, during the 12 months ending at the time of quoting, or
  - you have an expectation (based on reasonable grounds) that wholesale sales and indirect marketing sales will account for more than half of the total value of all of your sales of assessable wine during the 12 months starting at the time of quoting.

182. For the purpose of determining whether <u>you are mainly a</u> wholesaler, the value of a sale of wine is the price for which the wine is sold (including <u>WET</u> and GST).<sup>113</sup>

182A. You may also quote in special circumstances that fall outside the quoting grounds if <u>you have</u> received authorisation from the Commissioner.<sup>114</sup>

182B. If you purchased wine for a price which included WET, you cannot on-sell the wine under quote. Any quote given to you for WET-paid wine will be ineffective and you will be liable for WET on the sale of the wine.<sup>114A</sup> However, where you have a subsequent dealing with the wine for a price that includes WET, you may be able to claim a WET credit for the WET you bore when you purchased the wine.<sup>114B</sup>

<sup>110</sup> Subsection 13-5(2).

- <sup>111</sup> Section 33-1.
- <sup>112</sup> Subsection 13-5(3).
- <sup>113</sup> Subsection 13-5(3). <sup>114</sup> Section 13-10.
- <sup>114A</sup> Section 13-32.
- <sup>1148</sup> Refer to paragraphs 197-200 of this Ruling.

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### WETR 2009/1

Page 42 of 64

Page status: draft only - for comment

#### Form of quoting

183. A quotation of an ABN must be made in writing, in the approved form, at or before the time of the dealing.<sup>115</sup> The quotation can be made on the order for the wine, or any other document that contains definite identification of the wine that is the subject of the quotation and which is kept by the supplier, for example, delivery slip, acknowledgment of receipt, duplicate invoice and so on.

184. From 1 July 2018 (and for 2018 vintage wine, from 1 January 2018)<sup>116</sup>, where you purchase wine from a producer, you must state in the quotation whether you intend to have a taxable dealing with the wine. That is, you must indicate whether:

- you intend to have a taxable dealing with the wine, or
- you intend to do any of the following:
  - make a GST free supply of the wine
  - use the wine as a material in manufacture or other treatment or processing
  - on-sell the wine under quote.

184A. <u>Where you provide a quote to an entity that is not the</u> producer of the wine, there is no requirement to state whether or not you intend to have a taxable dealing.

184B. Where you state in the quote that you will have a taxable dealing with the wine you purchase, you will be liable to pay WET on your subsequent dealing, whether or not it would be otherwise taxable. This is because no exemption or exclusion from WET applies for wine if you state in the quote that you will have a taxable dealing with the wine, and you:

- make a GST-free supply of the wine
- use the wine as a material in manufacture or other treatment or processing, or
- on-sell the wine under quote.<sup>116A</sup>

<sup>116</sup> Subsection 19(2) Treasury Tax Laws Amendment (2017 Measures No. 4) Act 2017. 2018 vintage wine is wine where at least 50% of he total volume of the wine resulted from source product that was crushed on or after 1 January 2018. Refer to paragraphs 97 to 98 of WETR 2009/2.

<sup>&</sup>lt;sup>115</sup> Section 13-20.

Page 43 of 64

WETR 2009/1

Page status: draft only - for comment

Example 17 - Wine subsequently sold under quote – exemption does <u>not apply</u>

**184C.** <u>Dan's Dynamic Distributors purchases wine from the Howling</u> Fog Winery. In the guote, Dan indicates an intention to have a taxable dealing with the wine.</u>

184D. A week later, Dan's Dynamic Distributors receives a purchase order from Jose's Wholesalers to purchase the Howling Fog's wine. Jose's provides a quote to Dan's and Dan's sells the wine free of WET for \$350 (exclusive of GST).

**184E.** As Dan's had indicated to the Howling Fog that it would have a taxable dealing with the wine. Dan's is liable to remit WET on the sale of the wine on its business activity statement (BAS) as it is not covered by the exemption for quoting in section 7-10.<sup>116B</sup> Dan's must include the amount of \$101.50 at label 1C (29% of \$350) on its BAS.

**184F.** Jose's sells the wine by wholesale to a retail store. Jose's is liable to WET on this sale, but it is also entitled to claim a WET credit on the WET borne on its purchase of wine from Dan's. This ensures that WET is ultimately imposed on the last wholesale sale.

185. [Omitted.]

186. <u>If you are importing wine, and you are both entitled and</u> wishing to obtain it free of <u>WET</u> under quote, <u>you</u> must quote <u>your</u> ABN to <u>DIBP. You can authorise your customs broker to quote your</u> ABN on <u>your</u> behalf.

187. If you are a purchaser and you are permitted to quote, you can quote on each purchase or, where appropriate, give a periodic quote to each supplier to cover your purchases of wine for periods up to one year.<sup>117</sup>

188. There is no need to ask for approval from the Commissioner before using a periodic quotation. Purchasers and suppliers can agree on any period, not exceeding one year that best suits their needs.<sup>118</sup>

189. A periodic quotation of an ABN can be accepted by any supplier.

190. [Omitted.]

191. If you have given your supplier a periodic quotation and you make a purchase of wine from the supplier during the period covered by the quote in respect of which you are not entitled to quote, you

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	<b>Deleted:</b> The forms of quotation of an ABN which should be used from 1 October 2004 are set out in Appendix A of this Ruling.
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<sup>&</sup>lt;sup>116B</sup> Subsection 5-50(2).

<sup>&</sup>lt;sup>117</sup> Section 13-15.

<sup>&</sup>lt;sup>118</sup> Subsection 13-15(1).

# WETR 2009/1

Page 44 of 64

Page status: draft only - for comment

must notify the supplier that you are not quoting for that purchase at or before the time of the purchase.<sup>119</sup> Failure to do so is an offence.<sup>120</sup>

192. If you have given a producer a periodic quotation which indicates you intend to make a taxable dealing of the wine, and for a particular purchase you do not intend making a taxable dealing, you must notify the producer of your intention. Provided it is in the approved form (see Appendix 2 of this ruling), you can provide the notification on any document (for example a purchase order) provided to the producer at or before the time of the sale. Failure to do so will give rise to a WET liability for you on your subsequent dealing, as no exemption will apply.<sup>121</sup>

192A. If you have given a producer a periodic guotation which indicates that you do not intend to make a taxable supply of the wine, and for a particular purchase during the period covered by the periodic guote you do intend making a taxable supply of the wine, you can notify the producer of your intention. Provided it is in the approved form (see Appendix 2 of this ruling) and is made at or before the time of the purchase, the notification can be made on any document (for example a purchase order) provided by you to the producer.

193. The notification in each <u>of the cases above</u> should be in the form shown in Appendix <u>2 of this ruling</u> of this Ruling.

**193A.** We acknowledge that there may be times where you purchase wine from a producer under quote and you may not know whether the wine will, or will not, be the subject of a subsequent taxable dealing. Your quote must indicate your *intention at the time of making your quote*. As explained in paragraph 175, if your quote states an intention to make a taxable dealing, and you subsequently do not have a taxable dealing, you will nonetheless be liable to WET on that subsequent dealing.

193B. Where you do not deal with the wine you have purchased in accordance with the statement you made in your guote to the producer, there is no mechanism for you to retrospectively amend your guotation.

#### Quoting by telephone, fax and electronic orders

194. The Commissioner will accept a two-stage quoting process when wine is ordered and exemption is claimed over the telephone. This process consists firstly of an oral reference to the ABN when

<sup>121</sup> Section <u>5-50</u>,

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<sup>&</sup>lt;sup>119</sup> Subsection 13-15(3).

<sup>&</sup>lt;sup>120</sup> Subsection 13-15(4).

	WETI	R 2009/1		
Page status:	draft only – for comment	Page 45 of 64		
ordering the reasonable	wine, followed by the written quotatio time.	n within a		
to claim exe quotation w the wine wa during the w	actice, where you are purchasing wine mption over the telephone, and provid hen paying the account. A single writte s bought under quotation can cover al hole billing period, either by listing the ation or by referring to the statement w bers.	le the signed written en statement that I wine quoted for invoice numbers		Deleted: a purchaser
196. Whe	re <u>you order wine</u> by facsimile, the full	form of quotation	-	Deleted: is ordered
	re <u>you purchase</u> wine from a supplier	by means of		Deleted: is purchased
electronic d	ata interchange, (for example, email) a	a quote can be sent	$\sim$	Deleted: particular
electronical	y, providing that: you include all of the information as approved form in Appendix 2 of this		/	Deleted: there is no need a written quotation of ABN provided the following conditions are satisfied
	and the second second			Deleted: 1
•	the supplier agrees to accept the q	uote electronically,		Deleted: the purchaser indicates on the electronic order that their ABN is being quoted; and
Who can si	gn the quotation?			Deleted: an electronic order
business or authorised r	tations of <u>an</u> ABN should be made by a person authorised to act for the pro nust have enough knowledge of the b vith authority for the proprietor of the b	prietor. Persons usiness so that they		
to advise the	ing acquired free of <u>WET, will be used.</u> e Commissioner who is authorised to a must be kept.			Deleted: wine tax
Situations	where the purchaser is entitled to q	uote		
	following are examples of situations w uote <u>if you are purchasing wine (</u> in all			Deleted: the purchaser is
that you are	registered for GST and that if you are	quoting to the		Deleted: the purchaser is
	the wine, you indicate your intention a taxable dealing with the wine, as expla- uling): <sup>122</sup>			
	You intend to sell the wine by whole	esale.		Deleted: The purchaser intends
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<sup>&</sup>lt;sup>122</sup> The standard grounds for quoting are set out in section 13-5.

### WETR 2009/1

Page 46 of 64

Page status: draft only - for comment

- You are a wine wholesaler (who sells exclusively or mainly by wholesale)<sup>123</sup> and intends to sell the wine.
- You are a winemaker who intends to blend the purchased wine with other wine.
- You are a winemaker who intends to use the wine for analysis and comparison with wine you are manufacturing.
- You are mainly a wine retailer, but you intend to sell the wine being purchased exclusively by wholesale.
- You intend to export the wine as a GST-free supply. An example of an export of wine being a GST-free supply is where it is exported (and is not re-imported) within 60 days (or such further period allowed by the Commissioner) after the earlier of the day any of the consideration is received or an invoice is issued for the sale of the wine.
- You are a Duty Free Store which sells to travellers who export the wine as accompanied baggage, and you operate under the sealed bag system (these sales are GST-free supplies by the Duty Free Store).
- You are, a hospital which provides the wine to patients as part of a hospital meal (supply of the wine to patients as part of their meals is a GST-free supply by the hospital as provision of the wine is directly related to hospital treatment).
- You are a religious organisation which intends to supply the wine as an integral component of a religious service (this is a GST-free supply by the religious organisation).<sup>124</sup>
- You are a University/TAFE College which will supply the wine to students as part of course materials for a winemaker's course (where the students will consume or transform the wine this is a GST-free supply by you),<sup>125</sup>

199A. Even if you have an entitlement to quote, if the supplier to whom you provided your quote purchased the wine for a price that included WET, your quote will be ineffective to exempt the supplier's sale to you from WET and the supplier cannot accept your quote. In this situation, the supplier will be liable for WET on the sale to you.

<sup>123</sup> Subsection 13-5(3) and see paragraphs 180 and 181 of this Ruling.
 <sup>124</sup> Paragraph 13-5(1)(d).

<sup>125</sup> Paragraph 13-5(1)(d).

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**Deleted:** Note: If the supplier is the producer of the wine, the religious organisation must advise the supplier of their intention to make a GST-free supply of the wine.

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Page 47 of 64

WETR 2009/1

Page status: draft only - for comment

However, you may be entitled to a credit for the WET where you have a further taxable dealing with the wine.<sup>125A</sup>

#### WET credits

199B. There are five broad grounds for WET credits available under the WET Act:

- credits for overpaid WET
- credits to avoid wine being taxed twice
- producer rebates
- import related credits, and
- credits for bad debts. 125B

199C. Examples of common situations where you may be entitled to claim a WET credit include:

- You purchase wine to sell by wholesale and, although ٠ satisfying the requirements to quote, you do not quote your ABN and WET is included in the purchase price. You then sell the wine for a price including WET. You are entitled to a credit for the WET borne when you purchased the wine at the time of the subsequent assessable dealing.<sup>125C</sup>
- You are a retailer/wholesaler that sells wine by wholesale from stock you purchased at prices which included WET. You are required to pay WET on the for the WET borne on the wine when you purchased tt.<sup>125D</sup> wine sold by wholesale, but you are entitled to a credit
- You sell wine by wholesale in taxable circumstances and pay WET on the sale. Subsequently, you allow a settlement discount on the sale. You are entitled to a credit for the amount of WET included in the discount allowed. 125E
- You sell wine by wholesale and pay WET on the sale. Part or all of the amount of the sale is later written off as a bad debt. You are entitled to a credit for a

<sup>125B</sup> The Wine Tax WET Credit Table in section 17 5.

<sup>125C</sup> Credit Ground CR4 in the WET Credit Table in section 17-5. <sup>125D</sup> Credit Ground CR4 in the WET Credit Table in section 17-5.

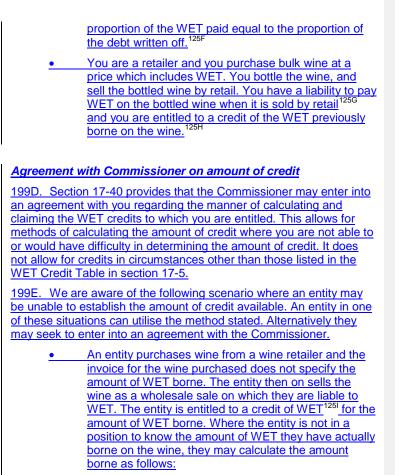
<sup>&</sup>lt;sup>125A</sup> See paragraphs 197-200 on credits.

<sup>&</sup>lt;sup>125E</sup> Credit Ground CR1 in the WET Credit Table in section 17 5.



Page 48 of 64

Page status: draft only - for comment



29% of half the purchase price of the wine (including WET and GST) less any WET included in the price that has been refunded or credited to the entity.

<sup>&</sup>lt;sup>125F</sup> Credit Ground CR15 in the WET Credit Table in section 17 5. Assessable Dealings AD2f and AD12f in the Assessable Dealings Table in section 5 5. <sup>125H</sup> Credit Ground CR4 in the WET Credit Table in section 17 5. <sup>125</sup> Credit Ground CR4 in the WET Credit Table in sec ion 17 5.



Page status: draft only - for comment

### **Date of effect**

199F. This Ruling applies both before and after its date of issue. However, this Ruling will not apply to taxpayers to the extent that it conflicts with the terms of a settlement of a dispute agreed to before the date of issue of this Ruling (see paragraphs 75 and 76 of Taxation Ruling TR 2006/10).

Commissioner of Taxation 8 November 2017



Page 50 of 64

Page status: draft only - for comment

# Appendix 1 - Your comments

<u>199G. You are invited to comment on the draft changes to this Wine</u> Equalisation Tax Ruling. Please forward your comments to the contact officer by the due date.

Due date:	_12 January 2018
Contact officer:	Naomi Schell
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Telephone:	(08) 8218 9226

Wine Eq	ualisation Tax Ruling		
WETR	R 2009/1		
Page status: draft only - for comment	Page 51 of 64		
		-1	R
Appendix 2 – Approved quot	ng forms		Deleted: 1
A) One-off quote			
A quotation of an ABN should be in the following	g form:	1	
Quotation under the A New Tax System (Wine Equal	isation Tax) Act 1999		
The entity named below hereby quotes Australian Busin number)	ess Number (insert		
The entity hereby notifies you that it:		f l	
<ul> <li>intends to have a taxable dealing with the wine*</li> </ul>			
intends to*			
use the wine as an input into manufacture or o processing, or	<u>ther treatment or</u>		
make a GST-free supply of the wine, or		41	Deleted: intends/does not
sell the wine to an entity quoting its Australian	Business Number		intend* to
* If the entity is purchasing the wine from a wine produce			
of the above is applicable to it by placing a cross in the r box should be completed	elevant box. Only one		
Name of entity to whom quote is made.		1	Deleted: Cross out whichever is
			not applicable if the wine is being purchased from a wine producer.
Australian Business Number of entity to whom the quote	is made	N	Deleted: ing
			Deleted: ¶
Name of entity quoting		ľ	
	<u></u>	·	
Name of individual authorised to quote			
Signature of individual authorised to quote			
	- Alle		
Date			

WETR 2009/1 Page 52 of 64

Page status: draft only - for comment

#### B) Periodic quote

A periodic quotation of an ABN should be in the following form:

Quotation under the A New Tax System (Wine Equalisation Tax) Act 1999.	7
The entity named below hereby quotes Australian Business Number (insert number)         in respect of all wine purchased during the period           to         inclusive, except when in respect of all wine purchased during the period	
which a separate one-off quotation has been provided, and wine in respect of which the entity notifies you to the contrary at or before the time of the relevant assessable dealing with that wine.	Deleted: except
<ul> <li>The entity declares that at the time of making this periodic quote it intends to have a taxable dealing with all the wine it purchases, however, it undertakes to notify you at or before the time of the relevant assessable dealing if this intention changes for a particular purchase.*</li> </ul>	Deleted: does <u>not intend to make a GST-free supply</u> of any of the wine it purchases
The entity declares that at the time of making this periodic quote it intends to:	
use the wine as an input in manufacture or other treatment or processing, or	
make a GST free supply of the wine	
sell the wine to an entity quoting its Australian Business Number	
for all the wine it purchases, however, it undertakes to notify you     at or before the time of the relevant assessable dealing if this     intention changes for a particular purchase.*	
*If the entity is purchasing the wine from a wine producer it must indicate which of the above is applicable to it by placing a cross in the relevant	Deleted: ¶ <#>make a GST-free supply of all the wine ¶
box. Only one box should be completed.	<#>sell the wine to an entity quoting its Australian Business Number¶ (#> for all the wine it purchases, however, it undertakes to notify you at or
Name of entity to whom quote is made	before the time of the relevant assessable dealing if this intention changes for a particular purchase.*¶
Australian Business Number of entity to whom quote is made	
Name of entity guoting	Deleted: making quote
Name of individual authorised to quote	
Signature of individual authorised to quote	
Date	
Note: The maximum period that can be covered by a periodic quotation is one year.	

### WETR 2009/1 t Page 53 of 64

Page status: draft only - for comment

#### C) Not entitled to quote for a purchase covered by periodic quote

Where an entity has a periodic quotation in place but it is not entitled to quote on a particular transaction it should provide the supplier with a notification in the following form:

Notification for the purposes of subsection 13-15(3) of the A New Tax System (Wine Equalisation Tax) Act 1999.

The entity named below hereby notifies you that it is not quoting for the purchase of the following wine:

Description of the wine

Date of transaction

Australian Business Number of entity to whom periodic quote was made

Name of entity which made the periodic quote

Australian Business Number of entity which made the periodic quote

Name of individual authorised to make this declaration

Signature of individual authorised to make this declaration

Date



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	n entity has a periodic quotation in place with a wine producer oes not intend to make a GST-free supply of any of the wine it
	v intends to make a GST-free supply of the particular wine it is Id provide the wine producer with a notification in the
following form ¶	•
Notification for th Equalisation Tax)	e purposes of section 19-30 of the A New Tax System (Wine Act 1999.¶
The entity named by supply of the follow	below hereby notifies you that it <u>intends to make a GST-free</u> wing wine:¶
Description of wine	4
24 	¶
Date of transaction	1
	¶
Australian Busines	s Number of entity to whom periodic quote was made¶
6	¶
Name of entity which	ch made the periodic quote¶
2	1
Australian Busines	s Number of entity which made the periodic quote¶
2	¶
Name of individual	authorised to make this declaration¶
	1
Signature of individ	dual authorised to make this declaration¶
	1
Date	
	1
1	
T	tega-s e eletratoriada el s
" Where an entity ha	s a periodic quotation in place with a wine producer indicating
	ake a GST-free supply of all the wine it purchases but now
	make a GST-free supply of the particular wine it is purchasing
	he wine producer with a notification in the following form ¶ e purposes of section 19-30 of the A New Tax System (Wine Act 1000 ¶
	below hereby notifies you that it does not intend to make a
GST-free supply o	of the following wine:
Description of wine	
	1
Date of transaction	1
	T
Australian Busines	s Number of entity to whom periodic quote was made
	¶
Name of entity white	ch made the periodic quote¶
riano or onary mi	¶
Australian Busines	s Number of entity which made the periodic quote¶
Augu anan Eugineg.	Transer or enary which made the periodic quote []
Namo of individual	authorised to make this declaration¶
manie or inuividual	
Cianature of individ	fuel authorized to make this dealeration¶
Signature of Individ	dual authorised to make this declaration¶
Dia	<u> </u>
Date¶	
	1
1	

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 Page 55 of 64

 D)
 Quotation to Department of Immigration and Border

 Protection
 A quotation to the Department of Immigration and Border

 Protection
 should be in the following form:

 Quotation under the A New Tax System (Wine Equalisation Tax) Act

 1999.

 Australian Business Number (insert number)
 is hereby

 quoted in relation to the importation of wine as described above at line

 number(s)

V

(insert relevant line numbers)

Note:

- The Customs Broker must enter the client's Australian Business Number in the space provided in the quotation form.
- The Customs Broker must specify in writing (in the space provided in the quotation form), the particular wine for which they are quoting their client's Australian Business Number.

WETR 2009/1

Page 56 of 64

Page status: draft only - for comment

### Appendix 3 – Compliance approach

This Appendix sets out a practical administration approach to 0 assist taxpayers in complying with relevant tax laws. Provided you follow the advice in this appendix in good faith and consistently with the ruling section, the Commissioner will administer the law in accordance with this approach.

#### How do you pay the WET?

Where you have taxable dealing with wine (other than the 200. local entry of imported wine), your net amount<sup>126</sup> for a tax period includes the sum of all amounts of WET, payable by you, that are attributable to that tax period less the sum of all amounts of WET credits to which you are entitled that arise during that tax period. 126A This is done by entering the total amount of WET payable against Label 1C on your, activity statement. The total of any WET, credits is entered against Label 1D on your activity statement.

201. If you import wine you are required to pay the WET to DIBP at the time of the customs dealing unless you quote your ABN. This is so even where you have received approval from the Commissioner to defer the payment of GST on taxable importations.

#### When do you pay the WET?

202. For a taxable dealing with wine that is a supply for GST purposes, the WET payable is attributable to the same tax period or tax periods as the GST payable on the taxable supply. 127 However, if the time of the dealing occurs after the end of that tax period or periods, the WET, payable may be treated as being attributable to the tax period in which the time of the dealing occurs.

In the case of assessable dealings which are types of sales, 203. the Assessable Dealings Table in section 5-5 specifies that the time of the dealing is the 'time of sale'. As discussed at paragraphs 92 to 103 of this Ruling a sale takes place when property passes from the seller to the purchaser. For example a contract for a wholesale sale of wine may be subject to a Romalpha or retention of title clause whereby the title in the wine passes when payment is made. If you sell wine under a contract containing a Romalpha clause, and you do not account for GST on a cash basis, the GST would commonly be attributed to the tax period in which you issue an invoice. However

the sale, which is the taxable dealing, does not occur until a later

<sup>128</sup> Section 33-1, definition of net amount. <sup>126A</sup> Sections 21-5 and 21-15

127 Section 21-10.

<sup>128</sup> Paragraph 5-5(2)(c) and section 21-10.

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Page status: draft only - for comment

#### Page 57 of 64

period and the <u>WET</u> is attributable to the tax period in which the sale occurs.

204. Furthermore, in circumstances where an assessable dealing consists of a sale, and the purchaser uses the wine after the time when the contract is made but before the time when title passes to the purchaser, section 5-10 specifies that it is the time the purchaser uses the wine that is taken to be the time of the sale. In these circumstances the <u>WET</u> is attributable to the tax period when the use occurs.

205. The term 'use' is not defined in the WET Act. In addition to the on-selling of wine by a purchaser, we consider that 'use' for the purposes of section 5-10 would include:

- consuming the wine
- giving the wine away
- transferring the property in the wine under a contract that is not a contract for sale
- granting another person any right or permission to use the wine, or
- using the wine as part of the manufacturing or processing of other wine or other goods.

206. For a taxable dealing that is not a supply for GST purposes (for example, an application to own use), the <u>WET payable is</u> attributable to the tax period in which the time of the dealing occurs.<sup>129</sup>

207.	[Omitted.]
208.	[Omitted.]
209.	[Omitted.]

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129 [Omitted.]	Deleted: Credit Ground CR2 in th
<sup>130</sup> JOmitted 1	Deleted: Credit Ground CR2 in th
<sup>131</sup> [Omitted.] <sup>132</sup> [Omitted.]	Deleted: Credit Ground CR4 in th
<sup>133</sup> [Omitted ]	Deleted: Credit Ground CR6 in th
134 [Omitted.]	Deleted: Credit Ground CR1 in th
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<sup>138</sup> [Omitted.], <sup>139</sup> [Omitted.],	Deleted: Assessable Dealings AL
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Page 58 of 64

Page status: draft only - for comment

#### 210. [Omitted.]

.....

How do you claim WET credits?

211. Where you are registered for GST, you can claim WET credits as a reduction in your net amounts due under the GST Act.<sup>145</sup> This is done by entering the total amount of <u>WET</u> credits being claimed against Label 1D on your business activity statement. There is no monetary lim for credits claimed as reductions in a registered entity's GST liability.

212. <u>If you are not registered or required to be registered for GST, you can claim credits as a direct refund from the Commissioner.<sup>146</sup> Direct refunds are not available for amounts totalling less than <u>AU</u>\$200.<sup>147</sup> However, individual claims may be aggregated to reach the <u>AU</u>\$200 minimum amount.</u>

213. [Omitted.]

214. If it would otherwise be greater than the arm's length amount, the <u>WET</u> credit on a non-arm's length transaction must be reduced to the amount it would have been if the transaction had been an arm's length transaction.<sup>149</sup>

215. If you are registered or required to be registered for GST, claims for <u>WET</u> credits, are subject to a time limit, generally four years from the date you lodged your return for the tax period,

216. If you are not registered and not required to be registered for GST, claims for <u>WET</u>, credits must be made within 4 years of the time when the <u>WET</u>, credit arises.<sup>151</sup>

What records do you need to keep and for how long do you need to keep them?

217. You must keep records of all transactions that relate to the dealing or credit claim for the longest of:

> five years after the completion of the transactions or acts to which they relate

L	<sup>140</sup> [Omitted.]
L	<sup>141</sup> [Omitted.]
L	<sup>142</sup> [Omitted.]
L	<sup>143</sup> [Omitted.]
5	144 Credit Ground CR11 in the Wine Tax Credit Table in section 17-5.
	<sup>145</sup> Subsection 17-10(1) and section 21-15.
	<sup>146</sup> Subsection 17-10(2).
	<sup>147</sup> Section 17-15.
L	<sup>148</sup> [Omitted.]
	<sup>149</sup> Section 27-10.
L	<sup>150</sup> [Omitted.]
L	<sup>150A</sup> [Omitted.]
1	<sup>151</sup> Subsections 17-10(2) and 17-10(3).

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Deleted: A wine exporter who purchased wine from a person registered for GST at a price which included wine tax sells the wine to a customer overseas and exports the wine as a GST-free supply. The exporter is entitled to a credit of the wine tax they have borne on the exported wine to the extent the wine tax is excluded from the exporter's sale price.

**Deleted:** Where the exporter is not in a position to know the amount of wine tax they have actually borne on the wine, they may calculate the amount borne as follows:

29% of half the purchase price of the wine (including wine tax and GST) less any wine tax included in the price that has been refunded or credited to the exporter.¶ An entity purchases wine from a wine producer or from a retail bottle shop and exports the wine whilst retaining ownership of the wine. The entity is entitled to a credit of the wine tax they have borne on the exported wine.

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age status:	draft only – for comment	Page 59 of 64	<u></u>
•	the period of review for any assess which those records, transactions terms this means:		
	<ul> <li>four years from the day after</li> </ul>		Deleted: the entity lodges its
	GST return that takes into a		Deleted: wine tax
	payable or <u>WET credit entit</u> period of review is extende circumstances set out in se Schedule 1 to the TAA	d in the	Deleted: wine tax
	- for a customs dealing, four		
	after Customs gives <u>you</u> ,ar advice or a self-assessed o		Deleted: the entity
	advice unless the period of		
	in the circumstances set ou of Schedule 1 to the TAA, a	it in section 155-35	
•	where an assessment has been an Subdivision 155-B of Schedule 1 to period of review that applies to the is, four years after the day on whic gave notice of the last of the amen	o the TAA, the refreshed latest amendment. That th the Commissioner	
18. The	records must be in English or readily		
onvertible	into English. The WET, liability must a		Deleted: wine tax
adily dete	rmined from your, records. <sup>153</sup>		Deleted: the entity's
re there a	nti-avoidance provisions for <u>WET</u> ?	·	Deleted: wine tax
19. Divis	sion 165 of the GST Act applies in rela	ation to WET, in the	Deleted: wine tax
ame way t	hat it applies to GST.		
20. This	is because:		
•	WET payable on taxable dealings dealings) is included in the net am Division 17 of the GST Act. <sup>154</sup>		Deleted: ine tax
	Amounts of WET, payable on custo	oms dealings are	Deleted: wine tax
	treated as if they were amounts pa GST Act. <sup>155</sup>	ayable under the	
		1	

<sup>&</sup>lt;sup>152</sup> Section 382-5 of Schedule 1 of the TAA.
<sup>153</sup> Section 382-5 of Schedule 1 of the TAA.
<sup>154</sup> Section 21-5.
<sup>155</sup> Section 23-10.

WETR 2009/1

Page 60 of 64

Page status: draft only - for comment

# Appendix 4 - Detailed contents list

221. The following is a detailed contents list for this Ruling:

Pa	ragraph
Summary - what this Ruling is about	1
Background	<u>58</u>
How does the WET work?	5 <b>B</b>
Previous rulings	7
Ruling	8
Which alcoholic products are affected	8
Grape wine	10
Grape wine products	13
<u>Example 1 – addition of the flavour of an alcoholic</u> beverage to wine	<u>,16B</u>
Example 2 – addition of multiple flavours and named a a spirit based beverage	<u>fter</u> _16D
<u>Example 3 – multiple flavours not named after a spirit</u> based beverage	<u>,16E</u>
Fruit or vegetable wine	22
Cider or perry	25
Mead	29
Sake	34
The meaning of beverage in the context of the WET Act	37
Rate WET	44
How does the WET work?	45
Do you need to register for WET?	54
What are assessable dealings?	57
Wholesale sales	57
Example 4 – sale of wine that is not a wholesale sale	60
Retail sales	62
Indirect marketing sales	64
Royalty-inclusive sales	74
Application to own use	80
Royalty-inclusive application to own use	84
Local entry	86
Removal from a customs clearance area	87

C	
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A quotation of an ABN should be in the following form ¶	
Quotation under the A New Tax System (Wine Equalisation Tax) Act 1999.	
The entity named below hereby quotes Australian Business Number (insert number)	
The entity hereby notifies you that it intends/does not intend* to make a GST-free supply of the wine.	
*Cross out whichever is not applicable if the wine is being purchased from a wine producer.¶	
Name of entity quoting¶	
Traine or onally quoting	
Name of individual authorised to quote¶	
Signature of individual authorised to quote¶	
1	
Date¶	
1	
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1	
¶	
A periodic quotation of an ABN should be in the following form ¶	
Quotation under the A New Tax System (Wine Equalisation Tax) Act 1999.	
The entity named below hereby quotes Australian Business Number (insert	
number) in respect of all wine purchased during the	
period to inclusive, except wine in respect of which	
the entity notifies you to the contrary at or before the time of the relevant	
assessable dealing with that wine.¶	
. The entity declares that at the time of making this periodic quote it does not	
intend to make a GST-free supply of any of the wine it purchases, however, it undertakes to notify you at or before the time of the relevant assessable dealing it	
this intention changes for a particular purchase.*	
. The entity declares that at the time of making this periodic quote it intends to	
make a GST-free supply of all the wine it purchases, however, it undertakes to	
notify you at or before the time of the relevant assessable dealing if this intention	
changes for a particular purchase.*¶	
*If the entity is purchasing the wine from a wine producer it must indicate which	
of the above is applicable to it by placing a cross in the relevant box. Only one	
box should be completed.¶	
Name of entity to whom quote is made¶	
ſ	
Australian Business Number of entity to whom quote is made	
1	
Name of entity making quote	
Name of individual authorised to quote	
Signature of individual authorised to quote	
¶	
Date¶	
Note The maximum period that can be covered by a periodic quotation is one year.¶	
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Where an entity has a periodic quotation in place but it is not entitled to quote on	
a particular transaction it should provide the supplier with a notification in the following form ¶	
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WETR 2009/1 Page 61 of 64

 Page status:
 draft only - for comment
 Page 61 of

What value is used to calculate the WET?	88
Taxable value of wholesale sales	89
Meaning of 'sale'	92
Meaning of 'price'	97
Delivery charges	104
Example 6 – sale price includes delivery	107
Example 7 – separate contract for delivery of wine	109
Finance charges	111
Example 8 – deterrent to late payment	113
Example 9 – surcharge for payment by credit card	115
Example 10 – optional time to pay	117
Trade incentives	118
Commission agents	123
Example 11– Commission fee	124
Auction fees	126
Container deposit	127
Additional amounts included in taxable value	129
Example 12 – value of a container	130
Apportionment of amounts where wine and other goods are sold together	132
Example 13 – apportionment of amounts where wine and other goods are sold together	134
Example 14 – apportionment of amounts where wine and other goods are sold together	136
Other taxable dealings including retail sales and applications to own use	138
Notional wholesale selling price for grape wine	142
The half retail price method	143
Example 15 – WET and GST payable under half retail price method	144
The average wholesale price method	146
Example 16 – WET and GST payable under average wholesale price method	148
Grape wine sold by the glass	152
Notional wholesale selling price for wine other than grape wine	153
Wine other than grape wine sold by the glass	154
Notional wholesale selling price for other dealings	155

WETR 2009/1 Page 62 of 64

Page status: draft only - for comment

Imported wine	156
Royalty-inclusive sales and royalty-inclusive applications	2000
to own use	157
Non-arm's length transactions (including staff sales, shareholder sales and sales to grape growers)	158
Do you need to specify the amount of WET on invoices?	161
What exemptions can apply?	163
Are sales to overseas travellers exempt?	165
GST-free and WET free exports of wine by overseas	
travellers	165
Refunds under the Tourist Refund Scheme	166
Sales from duty free stores	170
Is an export subject to WET where you export the wine	
on behalf of a purchaser?	171
What is quoting?	174
Grounds for quoting	177
Form of quoting	183
Example 17 - wine subsequently sold under quote -	10.10
exemption does not apply	<u>184C</u>
Quoting by telephone, fax and electronic orders	194
Who can sign the guotation?	198
Situations where the purchaser is entitled to quote	199
WET credits	<u>199B</u>
Agreement with Commissioner on amount of credit	<u>_199D</u>
Date of effect	199F
Appendix 1 – You comments	199 <b>G</b>
Appendix 2 - Approved quoting forms	page 48
Appendix 3 – Compliance approach	page 54
How do you pay the WET?	200
When do you pay the WET?	202
How do you claim WET credits?	211
What records do you need to keep and how long do you nee	
keep them?	217
Are there anti-avoidance provisions for WET?	219
Appendix 4 - Detailed contents list	221
	68

Page status: draft only - for comment

WETR 2009/1 Page 63 of 64

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	- ANTS(WET)A 1999 25-5
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WETR 2004/1	- ANTS(WET)A 1999 25-5(1A)
Lagialativa references:	- ANTS(WET)A 1999 25-5(1A)(a)
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- ANTS(WET)A 1999	- ANTS(WET)A 1999 25-5(1A)(c)
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- ANTS(WET)A 1999 5-50(2)	- ANTS(WET)A 1999 31-6
- ANTS(WET)A 1999 Div 7	- ANTS(WET)A 1999 31-7
- ANTS(WET)A 1999 7-5	- ANTS(WET)A 1999 31-15
- ANTS(WET)A 1999 7-10	- ANTS(WET)A 1999 33-1
- ANTS(WET)A 1999 7-15	- ANTS(WET)R 2000
- ANTS(WET)A 1999 7-20	- ANTS(WET)R 2000 Div 25
- ANTS(WET)A 1999 7-25	- ANTS(WET)R 2000 25-5.02(1)
- ANTS(WET)A 1999 9-25	- ANTS(WET)R 2000
- ANTS(WET)A 1999 9-25(2)	25-5.02(1)(b)
- ANTS(WET)A 1999 9-25(3)	- ANTS(WET)R 2000 25-5.02(2)
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- ANTS(WET)A 1999 9-65	- ANTS(WET)R 2000 31 3.01(b)
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- ANTS(WET)A 1999 13-5	- ANTS(WET)R 2000 31-3.01(2)
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- ANTS(WET)A 1999 13-20	- ANTS(GST)A 1999 13-20
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	Deleted: Below is a detailed
· · ·	contents list for this WET Ruling ¶
	Paragraph¶
	What this Ruling is about . 1¶
	Date of effect 5¶
	Background 6¶
	Previous Rulings 7¶
	Ruling and Explanation . 8¶
	Which alcoholic products are
	affected? 8
	Grape wine 10¶
	Grape wine products 13
	Fruit or vegetable wine 22¶
	Cider and Perry 25¶ Mead 29¶
	Sake 34¶ The meaning of beverage in the
	context of the WET Act 37¶
	Rate of wine tax .44
	How does the wine tax work? 45
	When does the wine tax apply
4	from? .53¶
	Does an entity need to register for
	wine tax? . 54¶
	What are assessable dealings? 57¶
	Wholesale sales 57¶
	Example 1 – sale of wine that is not a wholesale sale .60¶
	Retail sales . 62¶
	Indirect marketing sales 64¶
	(a) Retail sales made through
	another entity 65¶
	Example 2 – Consignment sale
	where retailer sells
	wine as agent for the owner of the wine66¶
	Example 3 – Consignment sale
	undertaken on a
IW	'sale or return' basis . 69¶
11	(b) Sales made from another entity's
	retail premises 71¶
	Deleted: <#>ANTS(WET)A 1999
	19-30¶
	Deleted: WETR 2008/D1
	Deleted: <#>ANTS(WET)A 1999 21-10(2)
	Deleted: GSTR 2000/37; GSTR 2002/6: WETR 2002/1;
	WETR 2006/1;
	Deleted: Previous
	Rulings/Determinations:
	WETR 2004/1
	1
	Subject references:¶ <#>application to own use¶
	<#>application to own use [] <#>assessable dealing []
-	Deleted: <#>ANTS(GST)A 1999
. 8	38-185(3)¶
-	Deleted: <#>ANTS(GST)A 1999
	38-185(4)(b)¶
- 2	00 100(1)(0)1

### WETR 2009/1

Page 64 of 64

Page status: draft only - for comment

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1000	ANTS(GST)A 1999 168-5(1A)(c)	
	ANTS(GST)A 1999 168-5(1A)(d)	<ul> <li>Bristol-Myers Company Pty Ltd</li> </ul>
1578	ANTS(GST)A 1999 195-1	v. Commissioner Of Taxation
-	ANTS(GST)R 1999 38-185.01	(1990) 23 FCR 126; 90 ATC
		4553; (1990) 21 ATR 417
( <b>1</b> 77)	ANTS(GST)R 1999 Div 168	- EMI (Australia) Ltd v. Federal
	ANTS(GST)R 1999 168-5.04	Commissioner of Taxation
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157	ANTS(GST)R 1999 168-5.06	4112; (1971) 2 ATR 325
1	ANTS(GST)R 1999 168-5.07	
-	ANTS(GST)R 1999 168-5.09	Other references: /
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155	ANTS(GST)R 1999	Standards Code
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Deleted: <#>TAA 1953 Sch 1 105-55(1)¶ <#>TAA 1953 Sch 1 105-60 (repealed)¶		
Deleted: <#>TAA 1953 Sch 1 155-15¶		
1	Deleted: <#>TAA 1953 Sch 1 357-60¶ <#>TAA 1953 Sch 1 Div 358¶	
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	Deleted: Appendix A¶ A quotation of an ABN should be in the following form:¶ Quotation under the <i>A New Tax System (Wine Equalisation Tax) Act 1999.</i> ¶ The entity named below hereby quotes Australian Business Number (insert number) ¶	
	The entity hereby notifies you that it <u>intends/does not intend*</u> to make a GST-free supply of the wine.¶ *Cross out whichever is not applicable if the wine is being purchased from a wine producer.¶ Name of entity quoting¶	
	Name of individual authorised to quote¶	
	1	
	Signature of individual authorised to quote¶¶	
	Date¶	
	I A periodic quotation of an ABN should be in the following form: Quotation under the A New Tax System (Wine Equalisation Tax) Act 1999. The entity named below hereby quotes Australian Business Number (insert number)	
	in respect of all wine purchased during the period to inclusive, except wine in respect of which the entity notifies you to the contrary at or before the time of the relevant assessable dealing with that wine.¶ □ The entity declares that at the time of making this periodic quote it does <u>not intend to</u>	
	<u>make a GST-free supply</u> of any of the wine it purchases, however, it undertakes to notify you at or before the time of the relevant assessable dealing if this intention changes for a particular purchase.*¶ □ The entity declares that at the time of making this periodic quote it <u>intends to make a</u> <u>GST-free supply</u> of all the wine it purchases, however, it undertakes to notify you at or	
	before the time of the relevant assessable dealing if this intention changes for a particular purchase.*¶ *If the entity is purchasing the wine from a wine producer it must indicate which of the above is applicable to it by placing a cross in the relevant box. Only one box should be completed.¶	
	Name of entity to whom quote is made¶ Australian Business Number of entity to whom quote is made¶	
ι	Australian Dusiness number of entity to wholh quote is madeli	