


# ***PR 2008/8 - Income tax: Mediterranean Olives Project 2008 - (Growers not in Joint Venture)***

 This cover sheet is provided for information only. It does not form part of *PR 2008/8 - Income tax: Mediterranean Olives Project 2008 - (Growers not in Joint Venture)*



## Product Ruling

### Income tax: Mediterranean Olives Project 2008 – (Growers not in Joint Venture)

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#### **! This publication provides you with the following level of protection:**

This publication (excluding appendixes) is a public ruling for the purposes of the *Taxation Administration Act 1953*.

A public ruling is an expression of the Commissioner's opinion about the way in which a relevant provision applies, or would apply, to entities generally or to a class of entities in relation to a particular scheme or a class of schemes.

If you rely on this ruling, we must apply the law to you in the way set out in the ruling (or in a way that is more favourable for you if we are satisfied that the ruling is incorrect and disadvantages you, and we are not prevented from doing so by a time limit imposed by the law).

You will be protected from having to pay any underpaid tax, penalty or interest in respect of the matters covered by this ruling if it turns out that it does not correctly state how the relevant provision applies to you.

### **No guarantee of commercial success**

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The Tax Office **does not** sanction or guarantee this product. Further, we give no assurance that the product is commercially viable, that charges are reasonable, appropriate or represent industry norms, or that projected returns will be achieved or are reasonably based.

Potential participants must form their own view about the commercial and financial viability of the product. We recommend a financial (or other) adviser be consulted for such information.

This Product Ruling provides certainty for potential participants by confirming that the tax benefits set out in the **Ruling** part of this document are available, **provided that** the scheme is carried out in accordance with the information we have been given, and have described below in the **Scheme** part of this document. If the scheme is not carried out as described, participants lose the protection of this Product Ruling.

### **Terms of use of this Product Ruling**

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This Product Ruling has been given on the basis that the entity(s) who applied for the Product Ruling, and their associates, will abide by strict terms of use. Any failure to comply with the terms of use may lead to the withdrawal of this Product Ruling.

## What this Ruling is about

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1. This Product Ruling sets out the Commissioner's opinion on the way in which the relevant provision(s) identified in the Ruling section (below) apply to the defined class of entities, who take part in the scheme to which this Ruling relates. All legislative references in this Ruling are to the *Income Tax Assessment Act 1997* (ITAA 1997) unless otherwise indicated. In this Product Ruling this scheme is referred to as the 'Mediterranean Olives Project 2008 – (Growers not in Joint Venture)' or simply as 'the Project'.

### Class of entities

2. This part of the Product Ruling specifies which entities can rely on the tax benefits set out in the Ruling section of this Product Ruling and which entities cannot rely on those tax benefits.

3. The class of entities who can rely on those tax benefits are referred to as Growers. Growers will be those entities that are accepted to participate in the scheme specified below on or after the date this Product Ruling is made and who have executed the relevant Project Agreements set out in paragraph 29 of this Ruling on or before 15 June 2008. They must have a purpose of staying in the scheme until it is completed (that is, being a party to the relevant agreements until their term expires), and deriving assessable income from this involvement.

4. The class of entities who can rely on the tax benefits set out in the Ruling section of this Product Ruling does **not** include entities who:

- intend to terminate their involvement in the scheme prior to its completion, or who otherwise do not intend to derive assessable income from it;
- are accepted into this Project before the date of this Ruling or after 15 June 2008;
- participate in the scheme through offers made other than through the Product Disclosure Statement;
- finance their participation in the Project with loans other than from Mediterranean Olives Financial Pty Ltd (MOF), or other than as described at paragraphs 71 to 76 of this Ruling; or
- participate as Joint Venture Growers. A separate Product Ruling will be issued for entities who participate as Joint Venture Growers.

**Qualifications**

5. The class of entities defined in this Product Ruling may rely on its contents provided the scheme actually carried out is carried out in accordance with the scheme described in paragraphs 29 to 77 of this Ruling.

6. If the scheme actually carried out is materially different from the scheme that is described in this Product Ruling, then:

- this Product Ruling has no binding effect on the Commissioner because the scheme entered into is not the scheme on which the Commissioner has ruled; and
- this Product Ruling may be withdrawn or modified.

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**Superannuation Industry (Supervision) Act 1993**

8. This Product Ruling does not address the provisions of the *Superannuation Industry (Supervision) Act 1993* (SISA 1993). The Tax Office gives no assurance that the product is an appropriate investment for a superannuation fund. The trustees of superannuation funds are advised that no consideration has been given in this Product Ruling as to whether investment in this product may contravene the provisions of SISA 1993.

**Date of effect**

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9. This Product Ruling applies prospectively from 6 February 2008, the date this Product Ruling is made. It therefore applies only to the specified class of entities that enter into the scheme from 6 February 2008 until 15 June 2008, being the closing date for entry into the scheme. This Product Ruling provides advice on the availability of tax benefits to the specified class of entities for the income years up to 30 June 2010.

10. However this Product Ruling only applies to the extent that:

- there is no change in the scheme or in the entity's involvement in the scheme;

- it is not later withdrawn by notice in the *Gazette*; or
- the relevant provisions are not amended.

11. If this Product Ruling is inconsistent with a later public or private ruling, the relevant class of entities may rely on either ruling which applies to them (item 1 of subsection 357-75(1) of Schedule 1 to the *Taxation Administration Act 1953* (TAA)).

12. If this Product Ruling is inconsistent with an earlier private ruling, the private ruling is taken not to have been made if, when the Product Ruling is made, the following two conditions are met:

- the income year or other period to which the rulings relate has not begun; and
- the scheme to which the rulings relate has not begun to be carried out.

13. If the above two conditions do not apply, the relevant class of entities may rely on either ruling which applies to them (item 3 of subsection 357-75(1) of Schedule 1 to the TAA).

## **Changes in the law**

14. Although this Product Ruling deals with the laws enacted at the time it was issued, later amendments to the law may impact on this Product Ruling. Any such changes will take precedence over the application of this Product Ruling and, to the extent of those amendments this Product Ruling will be superseded.

15. Entities who are considering participating in the scheme are advised to confirm with their taxation adviser that changes in the law have not affected this Product Ruling since it was issued.

## **Note to promoters and advisers**

16. Product Rulings were introduced for the purpose of providing certainty about tax consequences for entities in schemes such as this. In keeping with that intention the Tax Office suggests that promoters and advisers ensure that participants are fully informed of any legislative changes after the Product Ruling is issued.

## **Goods and Services Tax**

17. All fees and expenditure referred to in this Product Ruling include the Goods and Services Tax (GST) where applicable. In order for an entity (referred to in this Ruling as a Grower) to be entitled to claim input tax credits for the GST included in its expenditure, it must be registered or required to be registered for GST and hold a valid tax invoice.

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## Ruling

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### Application of this Ruling

18. Subject to the stated qualifications, this part of the Product Ruling sets out in detail the taxation obligations and benefits for a Grower in the defined class of entities who enters into the scheme described at paragraph 29 to 77 of this Ruling.

19. The Grower's participation in the Project must constitute the carrying on of business of primary production. Provided the Project is carried out as described below, the Grower's business of primary production will commence at the time of execution of their Management Agreement, Irrigation Lease and Licence Agreement and Grove Lease.

20. A Grower is not eligible to claim any tax deductions until the Grower's application to enter the Project is accepted and the Project has commenced.

### Concessions for 'small business entities'<sup>1</sup>

21. From the 2007-08 income year, a range of concessions previously available under the Simplified Tax System (STS), will be available to an entity if it carries on a business and satisfies the \$2 million aggregated turnover test (a 'small business entity').

22. A small business entity can choose the concessions that best suit its needs. Eligibility for some small business concessions is also dependent on satisfying some additional conditions. Because of these choices and the eligibility conditions the application of the small business concessions to Growers who qualify as a 'small business entity' is not able to be dealt with in this Ruling.

### Assessable income

#### **Sections 6-5 and 17-5**

23. That part of the gross sales proceeds from the Project attributable to the Grower's produce, less any GST payable on these proceeds (section 17-5), will be assessable income of the Grower under section 6-5. Growers should note that the retention of gross sales proceeds by Mediterranean Olives Estate Limited (MOEL), the Project Manager and Responsible Entity of this Project, in any income year constitutes the receipt of assessable income by the Grower. This may occur if MOEL withholds any amount from the Proceeds Fund, in accordance with clause 24.3 of the Constitution, as payment of fees unpaid by the Grower under the terms and conditions of any of the Project Agreements.

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<sup>1</sup> The meaning of 'small business entity' is explained in section 328-110.

**Deductions for Management Fee, Lease Fee, Interest and Lease Document Fee****Sections 8-1 and 25-20 and Division 27 of the ITAA 1997 and sections 82KZME and 82KZMF of the Income Tax Assessment Act 1936**

24. A Grower may claim tax deductions for the following fees and expenses on per hectare basis, as set out in the table below.

<b>Fee Type</b>	<b>Year ending 30 June 2008</b>	<b>Year ending 30 June 2009</b>	<b>Year ending 30 June 2010</b>
<b>Management Fee</b>	\$16,005  See Notes (i), (ii) & (iii)	\$8,745  See Notes (i), (ii) & (iii)	\$7,480 (Indexed)  See Notes (i), (ii) & (iii)
<b>Lease Fee</b>	Nil	\$962.50 Indexed  See Notes (i), (ii) & (iii)	As incurred  See Notes (i), (ii) & (iii)
<b>Interest on loans with Mediterranean Olives Financial Pty Ltd (MOF)</b>	As incurred  See Notes (i), (iii) & (iv)	As incurred  See Notes (i), (iii) & (iv)	As incurred  See Notes (i), (iii) & (iv)
<b>Lease Document Fee</b>	As incurred  See Notes (i) & (v)	Nil	Nil

**Notes:**

- (i) If the Grower is registered or required to be registered for GST, amounts of outgoings would need to be adjusted as relevant for GST (for example, input tax credits): Division 27.
- (ii) The Lease Fee and the Management Fee as set out in the Irrigation Lease and Licence Agreement and the Management Agreement, respectively, are deductible in full under section 8-1 in the year that they are incurred.

- (iii) This Ruling does not apply to Growers who choose to prepay fees or who choose, or who are required to prepay interest under a loan agreement (see paragraphs 88 to 92 of this Ruling). Subject to certain exclusions, amounts that are prepaid for a period that extends beyond the income year in which the expenditure is incurred may be subject to the prepayment provisions in sections 82KZME and 82KZMF of the *Income Tax Assessment Act 1936* (ITAA 1936). Any Grower who prepays such amounts may request a private ruling on the taxation consequences of their participation in the Project.
- (iv) The deductibility or otherwise of interest arising from loan agreements entered into with financiers other than MOF is outside the scope of this Ruling. Growers who borrow from lenders other than MOF may request a private ruling on the deductibility of the interest incurred.
- (v) The fee for registering and stamping the Grove Lease is a lease document expense and is deductible in full under section 25-20 in the year that it is incurred. It is incurred for acquiring a lease over a property that is used or is to be used during the Term of the Project solely for income producing purposes.

## **Deductions for capital expenditure**

### ***Division 40***

25. A Grower will be entitled to tax deductions relating to the decline in value of the olive trees planted on the Grove Allotment. If the Grower is registered or required for GST, amounts of outgoings would need to be adjusted as relevant for GST (for example, input tax credits): Division 27.

26. An olive tree is considered to be a 'horticultural plant' as defined in subsection 40-520(2). As the Grower holds the Grove Allotment under a lease, one of the conditions in subsection 40-525(2) is met and a deduction for 'horticultural plants' is available under paragraph 40-515(1)(b) for their decline in value. The deduction for the olive trees is determined using the formula in section 40-545. The establishment expenditure that can be written-off by a Grower is limited to the capital expenditure incurred that is attributable to the establishment of the Trees. As olive trees have an effective life of 30 years or more a straight-line write-off of 7% will be applied. The deduction is allowable when the Trees enter their first commercial season (section 40-530, item 2). MOEL will notify the Grower when their Trees enter their first commercial season and the amount that may be claimed.

## **Division 35 – deferral of losses from non-commercial business activities**

### ***Section 35-55 – exercise of Commissioner’s discretion***

27. A Grower who is an individual accepted into the Project by 15 June 2008 may have losses arising from their participation in the Project that would be deferred to a later income year under section 35-10. Subject to the Project being carried out in the manner described below, the Commissioner will exercise the discretion in paragraph 35-55(1)(b) for Growers for the income years ended **30 June 2008 to 30 June 2013**. This conditional exercise of the discretion will allow those losses to be offset against the Grower’s other assessable income in the income year in which the losses arise.

## **Pre-payment provisions and anti-avoidance provisions**

### ***Sections 82KZME, 82KZMF and 82KL and Part IVA***

28. For a Grower who participates in the Project and incurs expenditure as required by the Management Agreement, Irrigation Lease and Licence Agreement and Grove Lease, the following provisions of the ITAA 1936 have application as indicated:

- expenditure by a Grower does not fall within the scope of sections 82KZME and 82KZMF (but see paragraphs 89 to 92 of this Ruling);
- section 82KL does not apply to deny the deductions otherwise allowable; and
- the relevant provisions in Part IVA will not be applied to cancel a tax benefit obtained under a tax law dealt with in this Ruling.

## **Scheme**

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29. The Scheme that is the subject of this Ruling is specified below. This scheme incorporates the following documents:

- Application for a Product Ruling as constituted by documents provided on 18 October 2007, 26 October 2007, 8 November 2007, 9 November 2007, 16 November 2007, 11 December 2007, 12 December 2007, 20 December 2007, 21 December 2007; 24 January 2008 and 29 January 2008;
- **Draft Combined Product Disclosure Statement and Financial Services Guide** for the Mediterranean Olives Project 2008 issued by MOEL, undated, received on 18 October 2007;

- **Constitution** dated 20 April 2005 and Deeds of Variation of the Constitution of the Mediterranean Olives Project dated 20 April 2005 and 30 May 2006, received on 18 October 2007;
- Compliance Plan of the Mediterranean Olives Project, adopted by MOEL, dated 29 January 2008;
- Draft **Grove Lease 2008** between MOEL and the Grower, undated, received on 18 October 2007;
- Draft **Irrigation Lease and Licence Agreement 2008** between MOEL and the Grower, undated, received on 18 October 2007;
- Draft **Management Agreement 2008** between MOEL and the Grower, undated, received on 18 October 2007;
- Draft **Loan Agreement 2008** between Mediterranean Olives Financial Pty Ltd (MOF), and the Grower, undated, received on 18 October 2007;
- Draft Lease between Mediterranean Olives Land Pty Ltd (MOL), the Land Owner and MOEL, undated, received on 18 October 2007;
- Draft Principal Sub-Contractor Agreement 2008 between MOEL and De Masi Olive Groves Pty Ltd (as Contractor), undated, received on 18 October 2007;
- Draft Project Coordinator Agreement 2008 between MOEL and de Fina Nominees Pty Ltd, undated, received on 24 January 2008;
- Draft Principal Consultant Agreement 2008 between MOEL and Rocco Frezza (as Principal Consultant), undated, received on 18 October 2007;
- Scheme Property Custody Agreement between MOEL and Sandhurst Trustees Limited (Sandhurst), the Custodian, dated 9 March 2005, received on 18 October 2007; and
- Agreement altering the Scheme Property Custody Agreement between MOEL and Sandhurst, dated 28 February 2006, received on 18 October 2007.

**Note:** certain information has been provided on a commercial-in-confidence basis and will not be disclosed or released under Freedom of Information legislation.

30. The documents highlighted are those that a Grower may enter into. For the purposes of describing the scheme to which this Ruling applies, there are no other agreements, whether formal or informal, and whether or not legally enforceable, which a Grower, or any associate of a Grower, will be a party to, which are a part of the scheme.

31. All Australian Securities and Investments Commission (ASIC) requirements are, or will be, complied with for the term of the agreements. The effect of these agreements is summarised as follows.

### Overview

32. The main features of the Mediterranean Olives Project 2008 are as follows:

Location	Serpentine, near Bendigo, Central Victoria
Type of business to be carried on by each entity	Commercial growing of olive trees for the purpose of producing extra virgin olive oil
Term of the Project	23 years
Number of hectares offered for cultivation	84 hectares
Size of each Grove Allotment	One (1) hectare
Number of Trees per Grove Allotment	250
Minimum allocation per Grower	1 Grove Allotment
Minimum subscription	None
Initial cost per hectare	\$16,005
Ongoing costs and other costs to Growers	Management Fees, Lease Fees, Rent, Agricultural Insurance, Harvesting Fees, Transportation Fees and Extraction Fees.

33. The Project is registered as a managed investment scheme under the *Corporations Act 2001*. MOEL has been issued with an Australian Financial Services Licence, number 246263, and will be the Responsible Entity and Project Manager for the Project. There is no minimum amount that must be raised under the Product Disclosure Statement (PDS).

34. The offer to which this Product Ruling applies is for participation in a project consisting of up to 84 Grove Allotments situated on two properties, the Judyong property, and the Yarronga property, both at Serpentine, near Bendigo, central Victoria. Each Grove Allotment will be of one hectare and will contain approximately 250 olive trees.

35. To participate in the Project, Applicants must complete the Application and Power of Attorney Form in the PDS and lodge with the Responsible Entity the completed forms together with the relevant Application Moneys on or before 15 June 2008. The Application Amount will be banked into an Application Fund, in accordance with clause 11.2(a) of the Constitution. Upon acceptance of the application and the issue of an interest in the Project to the Grower the Responsible Entity will apply the Application Money held in the Application Fund in accordance with the Project Agreements, refer clause 14.1 of the Constitution. The Responsible Entity is taken to have issued an interest in the Project to the Applicant when the Applicant's Application is accepted and all relevant Project Agreements have been entered into by the Responsible Entity and the Applicant, in accordance with clause 12.4 of the Constitution.

36. Each Grower will enter into an Irrigation Lease and Licence Agreement with MOEL for the Term of the Project. This agreement grants the Grower a lease of the Grove Allotment Irrigation Equipment and a licence to the Common Irrigation Equipment.

37. Each Grower will enter into a Grove Lease with MOEL for the Term of the Project. This agreement grants the Grower a lease in relation to the Common Area and to a parcel of land called a Grove Allotment, on which at least 1/3 of the Trees will be planted on or before 15 June 2008 with the balance of the Trees planted on or before 31 October 2008.

38. Each Grower will enter into a Management Agreement with MOEL for the Term of the Project, to undertake the First Period Management Services, Further Management Services, Harvesting Services, Transportation Services, Extraction Services and other services as Quality Horticultural Practice reasonably requires.

39. MOEL will appoint a Principal Sub-Contractor, De Masi Olive Groves Pty Ltd (the Contractor) for the Term of the Project, to perform the First Period Management Services, the Further Management Services, and to harvest the Olives and prepare them for transportation under the terms of the Principal Sub-Contractor Agreement.

40. By agreement with the Contractor under the terms of the Principal Sub-Contractor Agreement, from the commencement of harvest, MOEL shall endeavour to consult with the purchaser of the Olives on a regular basis to determine appropriate times for collection of the harvested Olives.

41. By agreement with the Contractor under the terms of the Principal Sub-Contractor Agreement, MOEL is authorised to negotiate and enter into olive oil agreements to sell the Oil on behalf of the Growers.

42. For the purposes of this Ruling, Applicants whose Applications are accepted on or before 15 June 2008 will become Growers.

**43. Note that a separate Product Ruling will be issued for Joint Venture Growers who are accepted into the Project by 15 June 2008.**

## **Constitution**

44. The Constitution establishes the Project and operates as a deed binding all of the Growers and MOEL (clause 2.1). The Constitution sets out the terms and conditions under which MOEL agrees to act as Responsible Entity, and binds the Growers as they are participants in the Project.

45. The Application Amount paid by Applicants shall be deposited into a bank account the Responsible Entity will arrange to have opened known as the Application Fund account (clause 11). Once the Application is accepted and an Interest is issued to a Grower the Responsible Entity will apply the Application Money in accordance with the Project Agreements (clause 14).

46. The Responsible Entity will also arrange to have opened an account known as the Proceeds Fund account into which will be paid all money arising from the Project, apart from the Application Money (clause 11). The Application Fund and the Proceeds Fund are known collectively as the Fund (clause 1.1, Definitions).

47. The Constitution, in summary, also sets out provisions in relation to:

- powers of the Responsible Entity (clauses 5 and 6);
- the Responsible Entity's entitlement to be paid fees out of the Fund, and to recover from the Fund all costs, fees and expenses in accordance with the terms of the Project Agreements (clause 7);
- Applications procedures (clause 12);
- maintenance of a Register of Growers, consisting of personal details of each Grower, and the Grove Allotments issued to them (clause 13);
- the termination of Project Agreements (clause 16);
- the assignment and transmission of a Grower's Interest and the conditions under which such assignments and transmissions may be made (clauses 17 and 18);
- additional powers and other activities of the Responsible Entity (clauses 19 and 20);
- procedures for convening meetings of Growers (clause 22);
- distribution of sales proceeds to Growers (clause 24);
- complaints handling and dispute resolution procedures (clauses 26 and 27); and
- winding up the Project (clause 31).

48. The Constitution provides that each Grower directly owns its Interest in the Project, including all olives growing on the Trees in the Grower's Grove Allotment, all improvements made to the Grower's Grove Allotment, and a share in the proceeds resulting from the sale of the Crop (clause 15.3).

### **Compliance Plan**

49. In accordance with the requirements of the *Corporations Act 2001*, MOEL has prepared a Compliance Plan. The Compliance Plan will ensure the Responsible Entity carries out its management responsibilities and obligations contained in the Constitution in order that the Project is properly managed to protect the interests of the Growers.

50. The Compliance Plan sets out the systems and methods by which the Board of Directors, its officers, agents and employees will ensure that the Project and the Responsible Entity continue to comply with all relevant parts of the *Corporations Act 2001* and the Constitution and continuously monitor and review such compliance.

### **Project Land**

51. Eighty four Interests of one hectare each are being offered in the Project. The land on which the Project will be carried out is at Serpentine near Bendigo in central Victoria. The land includes that part of the properties described in the PDS as follows:

#### ***Judyong Property***

- the land described in Certificate of Title Volume 10321, Folio 243;
- the land described in Certificate of Title Volume 10321, Folio 244; and
- the land described in Certificate of Title Volume 10365, Folio 844.

#### ***Yarronga Property***

- the land described in Certificate of Title Volume 3475, Folio 901; and
- the land described in Certificate of Title Volume 8040, Folio 441.

52. A Head Lease is entered into between the Land Owner and MOEL under which the Project Land is leased to MOEL. Pursuant to the Head Lease MOEL holds an estate in leasehold in the Project Land of which the Grove Allotment and Common Area form part. MOEL is authorised to grant leases of allotments of the Project Land to Growers in order that the Project may be carried out.

## **Grove Lease**

53. Growers accepted into the Project enter into a Grove Lease with MOEL as Project Manager. Growers are granted an interest in land, the Grove Allotment, on which to conduct the business of olive growing (clause 2.1). Each Grove Allotment consists of an allotment of a one hectare portion of the Project Land and the Trees growing on the Grove Allotment. The PDS and Management Agreement provide that the Project Manager will ensure that for all Applications, at least 1/3 of the Trees will be planted by 15 June 2008 with the balance of Trees planted on or before 31 October 2008.

54. The term of the Grove Lease is from the Commencement Date until 30 June 2031 (item 4 of Schedule 1), or such later date as agreed, in writing, before 30 June 2031 (clause 2.2). The Grove Lease also details provisions for early termination of the Lease by the Grower or MOEL and the effects of termination (clause 12).

## **Irrigation Lease and Licence Agreement**

55. Growers accepted into the Project enter into an Irrigation Lease and Licence Agreement with MOEL. MOEL will lease to a Grower the Grove Allotment Irrigation Equipment and will also grant a licence to the Grower over the Common Area Irrigation Equipment (clause 2.1).

56. The term of this agreement is from the Commencement Date until 30 June 2031 (item 5 of Schedule 1) or such later date as agreed, in writing, before 30 June 2031 (clause 2.2). This agreement details provisions for early termination of the agreement by either the Project Manager or a Grower, and the effects of termination (clause 9).

## **Management Agreement**

57. Growers accepted into the Project enter into a Management Agreement with MOEL as Project Manager. The term of the agreement is from the Commencement Date until 30 June 2031, or such later date as agreed, in writing, before 30 June 2031 (clauses 2 and 3).

58. Additional grounds for termination by either the Grower or MOEL are set out in clause 17.

59. The Olives harvested from the Grove Allotment will be pooled with Olives produced by other Growers participating in the Project. Proceeds from the sale of the Olives and/or the Oil will be shared amongst all Growers in accordance with the pooling provisions in the Constitution.

60. Growers engage MOEL as an independent contractor to manage and cultivate the Grove Allotments during the Term of the Project according to Quality Horticultural Practice (clause 4). MOEL will harvest the Olives, process the Olives into extra virgin olive oil and sell the Oil on behalf of the Growers and is required to perform the following services:

- the First Period Management Services;
- the Further Management Services;
- the Harvesting Services;
- the Transportation Services;
- the Extraction Services; and
- any other services as reasonably required by Quality Horticultural Practice (clause 5).

61. MOEL shall provide the Growers with the First Period Management Services as set out in detail at Schedule 2, Item 1 of the agreement. The services are to be provided in the period from the Commencement Date to 30 June 2008.

62. Throughout the remainder of the Term of the Project, after the First Period Management Services have been provided, MOEL shall provide the Growers with the Further Management Services, Schedule 2, Item 2, and the Harvesting Services, Transportation Services, and Extraction Services, Schedule 2, Items 3, 4 and 5 respectively.

63. The Growers acknowledge MOEL will enter into a Project Coordinator Agreement, a Principal Consultant Agreement, and a Principal Sub-Contractor Agreement to ensure the services are provided (clause 5.7).

### **Pooling of Olives and distribution of proceeds**

64. Clauses 15 and 24 of the Constitution and clause 8.3 of the Management Agreement set out provisions relating to the pooling of Olives harvested, the Oil processed available for sale and held on behalf of the Growers. This Product Ruling only applies where the following principles apply to the pooling and distribution arrangements:

- only Growers who have contributed Olives and/or Oil to the pool giving rise to sale proceeds are entitled to benefit from distribution of those proceeds; and
- any Olives and/or Oil making up the pool must consist only of Olives and/or Oil contributed by Growers participating in the Mediterranean Olives Project 2008.

## **Project Fees**

65. The Growers' obligations to pay fees are set out in the Grove Lease (clauses 3 and 4), the Irrigation Lease and Licence Agreement (clause 3) and the Management Agreement (clause 12).

### ***Fees payable under the Grove Lease***

66. Rent per hectare (Item 3 of Schedule 1):
- for the period from Commencement Date to 30 June 2008, **nil**;
  - for the period 1 July 2008 to 30 June 2009, **nil**;
  - for the period 1 July 2009 to 30 June 2010, **nil**;
  - for the period 1 July 2010 to 30 June 2011, **\$1,188**, Indexed, payable on 31 October 2010;
  - for the period 1 July 2011 to 30 June 2012, **\$2,376**, Indexed, payable on 31 October 2011;
  - for subsequent Financial Years from and including the Financial Year ending 30 June 2013, the Rent payable in the previous year, Indexed, and payable on 31 October in each subsequent Financial Year.

### ***Fees payable under the Irrigation Lease and Licence Agreement***

67. Lease Fee per hectare (Item 4 of Schedule 1):
- for the period from Commencement Date to 30 June 2008, **nil**;
  - for the period 1 July 2008 to 30 June 2009, **\$962.50**, Indexed, payable on 31 October 2008; and
  - for subsequent Financial Years from and including the Financial Year ending 30 June 2010, the Lease Fee payable in the previous year, Indexed, payable on 31 October in each subsequent Financial Year.

### ***Fees payable under the Management Agreement:***

68. Management Fee per hectare (Item 4 of Schedule 1):
- for the period from Commencement Date to 30 June 2008, **\$16,005**, payable on application (Application Amount);
  - for the period 1 July 2008 to 30 June 2009, **\$8,745**, payable on 31 October 2008;
  - for the period 1 July 2009 to 30 June 2012, **\$7,480**, Indexed, payable on 31 October in each year;

- for the period 1 July 2012 to 30 June 2017, **\$4,840**, Indexed, payable on 31 October in each year;
- for the period 1 July 2017 to 30 June 2018, **\$4,482.50**, Indexed, payable on 31 October 2017; and
- for subsequent Financial Years from and including the Financial Year ending 30 June 2019, the Management Fee payable in the previous year, Indexed, payable on 31 October in each subsequent Financial Year.

69. MOEL will arrange on behalf of Growers, Agricultural Insurance. The premium payable will be at the rate of approximately 1% of the insured value. Growers will pay to MOEL the amount of the insurance premium plus an amount equivalent to 10% of the insurance premium for MOEL's service in procuring the insurance cover. Payment must be made within 30 days of issue of an invoice by MOEL to Growers (Management Agreement, clause 12.2(b)(i)).

70. Growers are also liable to pay Harvesting Fees, Transportation Fees and Extraction Fees on 30 days written notice from MOEL, or MOEL will deduct the fees from the proceeds of sale of the Oil prior to making any distribution to the Grower.

### **Finance**

71. A Grower who does not pay the Application Amount in full upon application can fund their involvement in the Project as follows:

- by borrowing from Mediterranean Olives Financial Pty Ltd (MOF), a lender associated with MOEL; or
- by borrowing from an independent lender external to the Project.

72. Growers cannot rely on any part of this Ruling if the Application Amount is not paid in full on or before 15 June 2008 by the Grower or on the Grower's behalf by a lending institution. Where an application is accepted subject to finance approval by any lending institution other than MOF, Growers cannot rely on this Ruling if written evidence of that approval has not been given to MOEL by the lending institution on or before 15 June 2008. The lending institution must provide the full amount of the loan monies to MOEL no later than 30 June 2008.

73. Only the finance arrangements set out below are covered by this Product Ruling. A Grower cannot rely on this Product Ruling if they enter into a finance arrangement with MOF that materially differs from those set out in the documentation provided to the Tax Office with the application for this Product Ruling and summarised below. A Grower who enters into a finance arrangement with an independent lender external to the Project may request a private ruling on the deductibility or otherwise of interest incurred under finance arrangements that are not covered by this Product Ruling.

74. This Ruling only applies to loan monies for the Application Amount and Management Fee and Lease Fee payable for the period 1 July 2008 to 30 June 2009. It does not apply to any additional loans made to the Growers by MOF.

### ***Loans from MOF***

75. MOF offers finance to Growers which is subject to terms and conditions of a Loan Agreement. MOF offers Principal and Interest loans on a commercial full recourse basis under the following options:

#### ***Option 1***

- up to 80% of the Application Amount for the period from Commencement Date to 30 June 2008. The loan funds will be made available by MOF to MOEL by 15 June 2008; and
- interest is at a fixed rate of 11.5% per annum on the Principal Sum outstanding. Principal and Interest payments are to be made monthly by the Grower by direct debit commencing on 15 July 2008 until 15 June 2013.

#### ***Option 2***

- up to 80% of the Application Amount for the period from Commencement Date to 30 June 2008 and up to 80% of the Management Fee and Lease Fee for the period 1 July 2008 to 30 June 2009;
- the first amount (up to 80% of the Application Amount) will be made available to MOEL by 15 June 2008 and the second amount (up to 80% of the Management Fee and Lease Fee) will be made available to MOEL by 31 October 2008; and
- interest is at a fixed rate of 11.5% per annum on the loan amount outstanding. Principal and Interest payments are to be made monthly by the Grower by direct debit commencing on 15 July 2008 until 15 June 2013.

76. MOF will take security over the Grower's Interest in accordance with the terms and conditions of the Management Agreement, the Grove Lease, the Irrigation Lease and Licence Agreement and Sale Agreements. In the event of default in payment of the Principal sum, Interest at the rate of 15.5% per annum will be payable by the Grower from the first date of default until the unpaid amount is paid.

77. This Ruling does not apply if the finance arrangement entered into by a Grower includes or has any of the following features:

- there are split loan features of a type referred to in Taxation Ruling 98/22;
- there are indemnity arrangements or other collateral agreements in relation to the loan designed to limit the borrower's risk;
- additional benefits are or will be granted to the borrowers for the purpose of section 82KL of the ITAA 1936 or the funding arrangements transform the Project into a scheme to which Part IVA of the ITAA 1936 may apply;
- the loan or rate of Interest is non-arm's length;
- repayments of the Principal and payments of Interest are linked to the derivation of income from the Project;
- the funds borrowed, or any part of them, will not be available for the conduct of the Project but will be transferred (by any mechanism, directly or indirectly) back to the lender or any associate of the lender;
- lenders do not have the capacity under the loan agreement, or a genuine intention, to take legal action against defaulting borrowers; or
- entities associated with the Project, other than MOF, are involved or become involved in the provision of finance to any Grower in the Project.

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**Commissioner of Taxation**

6 February 2008

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## Appendix 1 – Explanation

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❶ ***This Appendix is provided as information to help you understand how the Commissioner’s view has been reached. It does not form part of the binding public ruling.***

### **Is the Grower carrying on a business?**

78. For the amounts set out in paragraphs 24 to 26 of this Ruling to constitute allowable deductions the Grower’s horticulture activities as a participant in the Mediterranean Olives Project 2008 – (Growers not in Joint Venture) must amount to the carrying on of a business of primary production.

79. Two Taxation Rulings are relevant in determining whether a Grower will be carrying on a business of primary production.

80. The general indicators used by the Courts are set out in Taxation Ruling TR 97/11 Income tax: am I carrying on a business of primary production?

81. Taxation Ruling TR 2000/8 Income tax: investment schemes, particularly paragraph 89, is more specific to arrangements such as the Mediterranean Olives Project 2008 – (Growers not in Joint Venture). As TR 2000/8 sets out, the relevant principles have been established in such decisions as *Commissioner of Taxation v. Lau* (1984) 6 FCR 202; 84 ATC 929; (1984) 16 ATR 55.

82. Having applied these principles to the arrangement set out above, a Grower in the Mediterranean Olives Project 2008 – (Growers not in Joint Venture) is accepted to be carrying on a business of growing, harvesting and processing Olives into extra virgin olive oil for sale.

### **Expenditure of a capital nature**

#### ***Division 40***

83. Any part of the expenditure of a Grower that is attributable to acquiring an asset or advantage of an enduring kind is generally capital or capital in nature and will not be an allowable deduction under section 8-1. In this Project, expenditure attributable to the olive trees is of a capital nature. This expenditure falls for consideration under Division 40.

**Deductibility of the Management Fee, the Lease Fee and Interest on loans with MOF*****Section 8-1***

84. The Lease Fee and the Management Fee identified at paragraph 24 of this Ruling are deductible under section 8-1 (see paragraphs 43 and 44 of TR 2000/8). A 'non-income producing' purpose (see paragraphs 47 and 48 of TR 2000/8) is not identifiable in the arrangement.

85. The tests of deductibility under the first limb of section 8-1 are met. The exclusions do not apply. Subject to the application of the prepayment provisions (see paragraphs 88 to 92 of this Ruling) a deduction for these amounts can be claimed in the year in which they are incurred. (Note: the meaning of incurred is explained in Taxation Ruling TR 97/7.)

86. Some Growers may finance their participation in the Project through a Loan Agreement with MOF. Applying the same principles as those used for the Lease Fee and the Management Fee, interest incurred under such loans has sufficient connection with the gaining of assessable income to be deductible under section 8-1.

87. Other than where the prepayment provisions apply (see paragraphs 88 to 92 of this Ruling) a Grower can claim a deduction for such interest in the year in which it is incurred.

**Prepayment provisions*****Sections 82KZME and 82KZMF***

88. The prepayment provisions contained in Subdivision H of Division 3 of Part III of the ITAA 1936 affect the timing of deductions for certain prepaid expenditure. These provisions apply to certain expenditure incurred under an agreement in return for the doing of a thing under the agreement (for example, the performance of management services or the leasing of land) that will not be wholly done within the same year of income as the year in which the expenditure is incurred. If expenditure is incurred to cover the provision of services to be provided within the same year, then it is not expenditure to which the prepayment rules apply.

***Application of the prepayment provisions to this Project***

89. Under the scheme to which this Product Ruling applies, the Lease Fee and the Management Fee are incurred annually. The interest payable to MOF is incurred monthly in arrears. Accordingly the prepayment provisions in sections 82KZME and 82KZMF of the ITAA 1936 have no application to this scheme.

90. A Grower can therefore claim a deduction for each of the relevant amounts in the income year in which the amount is incurred.

91. However, sections 82KZME and 82KZMF of the ITAA 1936 may have relevance if a Grower in this Project prepays all or some of the expenditure payable under any of the Project Agreements or prepays interest under a loan agreement (including loan agreements with lenders other than MOF).

92. As noted in the Ruling section above, Growers who prepay fees or who prepay interest are not covered by this Product Ruling and may instead request a private ruling on the tax consequences of their participation in this Project.

## **Division 35 – deferral of losses from non-commercial business activities and the Commissioner's discretion**

### ***Sections 35-10 and 35-55***

93. In deciding to exercise the discretion in paragraph 35-55(1)(b) on a conditional basis for the years ended **30 June 2008 to 30 June 2013**, the Commissioner has applied the principles set out in Taxation Ruling TR 2007/6 Income tax: non-commercial business losses: Commissioner's discretion. Based on the evidence supplied, the Commissioner has determined that for those income years:

- it is because of its nature the business activity of a Grower will not satisfy one of the four tests in Division 35; and
- there is an objective expectation that within a period that is commercially viable for the olive growing industry, a Grower's business activity will satisfy one of the four tests set out in Division 35 or produce a taxation profit.

94. A Grower who would otherwise be required to defer a loss arising from their participation in the Project under subsection 35-10(2) until a later income year is able to offset that loss against their other assessable income.

95. The exercise of the Commissioner's discretion under paragraph 35-55(1)(b) is conditional on the Project being carried on in the manner described in this Ruling during the income years specified. If the Project is carried out in a materially different way to that described in the Ruling a Grower will need to apply for a private ruling on the application of section 35-55 to those changed circumstances.

## **Section 82KL – recouped expenditure**

96. The operation of section 82KL of the ITAA 1936 depends, among other things, on the identification of a certain quantum of additional benefit(s). Insufficient additional benefits will be provided to trigger the application of section 82KL of the ITAA 1936. It will not apply to deny the deductions otherwise allowable under section 8-1 of the ITAA 1997.

**Part IVA – general tax avoidance provisions**

97. For Part IVA of the ITAA 1936 to apply there must be a 'scheme' (section 177A), a 'tax benefit' (section 177C) and a dominant purpose of entering into the scheme to obtain a tax benefit (section 177D).

98. The Mediterranean Olives Project 2008 – (Growers not in Joint Venture) will be a 'scheme'. A Grower will obtain a 'tax benefit' from entering into the scheme, in the form of tax deductions for the amounts detailed at paragraphs 24 to 26 of this Ruling that would not have been obtained but for the scheme. However, it is not possible to conclude the scheme will be entered into or carried out with the dominant purpose of obtaining this tax benefit.

99. Growers to whom this Ruling applies intend to stay in the scheme for its full term and derive assessable income from the harvesting and processing the Olives for sale, to be processed into extra virgin olive oil or the processing of the olives into extra virgin olive oil, for sale. There are no facts that would suggest that Growers have the opportunity of obtaining a tax advantage other than the tax advantages identified in this Ruling. There is no non-recourse financing or round robin characteristics, and no indication that the parties are not dealing at arm's length that any adverse tax consequences result. Further, having regard to the factors to be considered under paragraph 177D(b) of the ITAA 1936 it cannot be concluded, on the information available, that participants will enter into the scheme for the dominant purpose of obtaining a tax benefit.

## **Appendix 2 – Detailed contents list**

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## References

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*Previous draft:*

Not previously issued as a draft

*Related Rulings/Determinations:*

TR 97/7; TR 97/11; TR 98/22;  
TR 2000/8; TR 2007/6

*Subject references:*

- carrying on a business
- commencement of business
- fee expenses
- interest expenses
- management fee
- non-commercial losses
- producing assessable income
- product rulings
- public rulings
- stamp duty
- tax avoidance
- tax benefits under tax avoidance schemes
- tax shelters
- tax shelters project
- taxation administration

- ITAA 1936 177C
- ITAA 1936 177D
- ITAA 1936 177D(b)
- ITAA 1997 6-5
- ITAA 1997 8-1
- ITAA 1997 17-5
- ITAA 1997 25-20
- ITAA 1997 Div 27
- ITAA 1997 Div 35
- ITAA 1997 35-10
- ITAA 1997 35-10(2)
- ITAA 1997 35-55
- ITAA 1997 35-55(1)(b)
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*Legislative references:*

- ITAA 1936 82KL
- ITAA 1936 Pt III Div 3 Subdiv H
- ITAA 1936 82KZME
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- ITAA 1936 177A

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- Commissioner of Taxation v. Lau (1984) 6 FCR 202; 84 ATC 4929; (1984) 16 ATR 55

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